

HUNGARY ÁKK – INVESTOR PRESENTATION

January 2024



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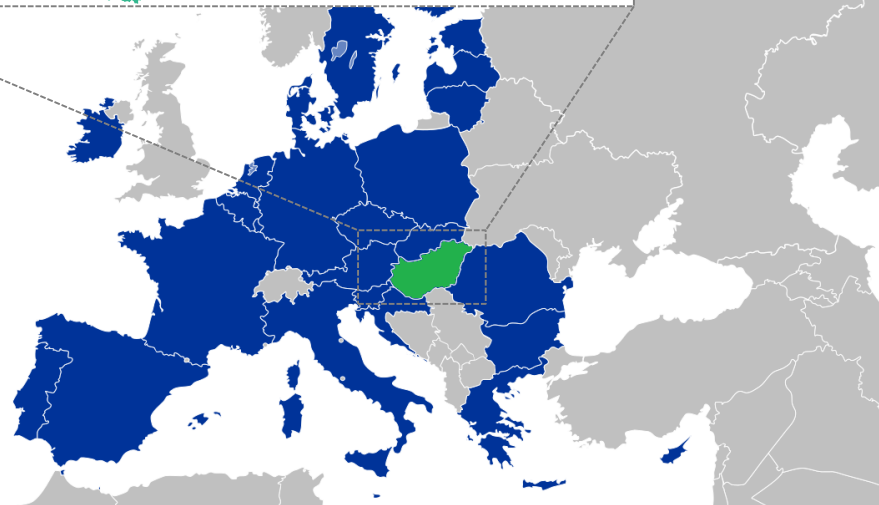
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KEY FACTS AND FIGURES ON HUNGARY

Area: ~93,000 sq. kilometres
Capital: Budapest
Population: 9.6m (1 January 2023)
Life expectancy at birth: 75.8 years (2022)
Currency: Forint (HUF)
Exchange rate (2022): 391.33 HUF = 1.00 EUR ¹
Nominal GDP (2022*): HUF 66,075 billion
Real GDP growth (2022*): 4.6%
Public debt (2022*): HUF 45,562 billion
Public debt denominated in foreign currency (2022): HUF 11,397 billion (approximately EUR 28 billion)
Sovereign ratings: Baa2 (Stable) by Moody's; BBB- (Stable) by S&P; BBB (Negative) by Fitch
Government: parliamentary republic
EU member country since: 2004
Schengen area member since: 2007



Note: 1. Average exchange rate in 2022. /*Preliminary data

Sources: Government Debt Management Agency of Hungary (ÁKK), Hungarian Central Statistics Office (HCSO), HIPA, Magyar Nemzeti Bank (the central bank of Hungary) (NBH), World Bank, Bloomberg, European Commission

HUNGARY REMAINS IN STRONG POSITION TO FACE CURRENT CHALLENGES

	Resilient economy	▪ GDP growth of 4.6% in 2022 (vs. EU average of 3.4%); GDP decreased by 1.2% in Q1-Q3 2023¹, with the latest Q3 print showing a 0.9% quarter-over-quarter increase resuming to growth ▪ Investments increased by 0.3% in 2022 and dropped by 10.6% in Q1-Q3 2023 ▪ Unemployment remained low and amounted to 3.6% in 2022 and 4.1% in Q3 2023 ▪ Households net savings accelerated, reaching 6.2% of GDP in the four-quarter period ended 30 September 2023
	Fiscal policies supporting growth and stability	▪ In response to COVID-19 the ESA deficit was 7.6% of GDP in 2020 and 7.2% in 2021 compared to below 3% levels prior to the pandemic; the Government is committed to fiscal prudence ▪ The ESA deficit target for 2023 was revised from 3.9% of GDP to 5.2% of GDP and is expected to reach 5.9% in 2023 ▪ After Covid-19 induced increase in the debt stock of 2020, debt-to-GDP gradually decreased to 76.7% in 2021 and 73.9% in 2022
	Monetary policy focused to curb inflation	▪ Interest rate on the one-day quick deposit tenders was cut from 18.00% at the beginning of the current year to 13.00% at the end of September 2023 equalling the central bank base rate ▪ In September 2023, the central bank base rate became the main monetary policy instrument ▪ In October, November and December 2023, the central bank base rate was cut by 75-75 basis points each month ▪ HUF strengthened versus the euro during the course of the year
	Improving external position	▪ Current account posted a historic high deficit of EUR 13.9 billion in 2022 ▪ The current account turned into a surplus of EUR 0.7 billion in Q2 2023 and EUR 0.4 billion in Q3 2023 driven by the improving terms of trade resulting from lower energy prices, increase in the value of exports, energy consumption adjustment of domestic sectors and decrease in import intensity ▪ Net FDI remained strong at EUR 4.7 billion in 2022 ▪ International reserves reached EUR 41.4 billion on 31 December 2023, comfortably covering short-term liabilities
	Sustainability at the core of Hungary's economy	▪ 1st EU member to ratify the Paris Agreement in 2016 ▪ Climate neutrality target of 2050, intermediate target: 90% of carbon-free electricity production by 2030 ▪ Hungary has issued green bonds on several markets ▪ Allocation and Impact Reports published in 2021, Integrated Report published in 2022 ▪ Hungary's Green Bond Framework updated in 2023, high share of EU Taxonomy alignment of assessed activities
	Effective debt management	▪ Debt management is well diversified with local wholesale bonds, retail domestic bonds and international bonds. ▪ The share of FX debt was 26.6%² at the end of December 2023 ▪ The average time to maturity (ATM) of the total debt portfolio amounted to 6.1 years² at the end of December 2023 ▪ The share of retail debt reached 20.4%² at the end of December 2023 ▪ The maturity profile of FX debt is balanced, maturing debt is below EUR 2 billion each year until 2027

Note: 1. According HCSO (and Eurostat) preliminary data and flash estimate
2. 90-day moving average data.

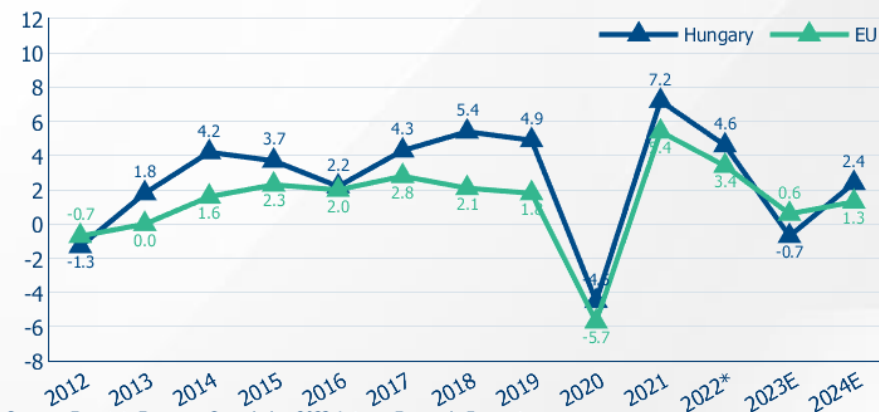
II. RESILIENT ECONOMY

SOLID ECONOMIC GROWTH AFTER 2020

Key highlights

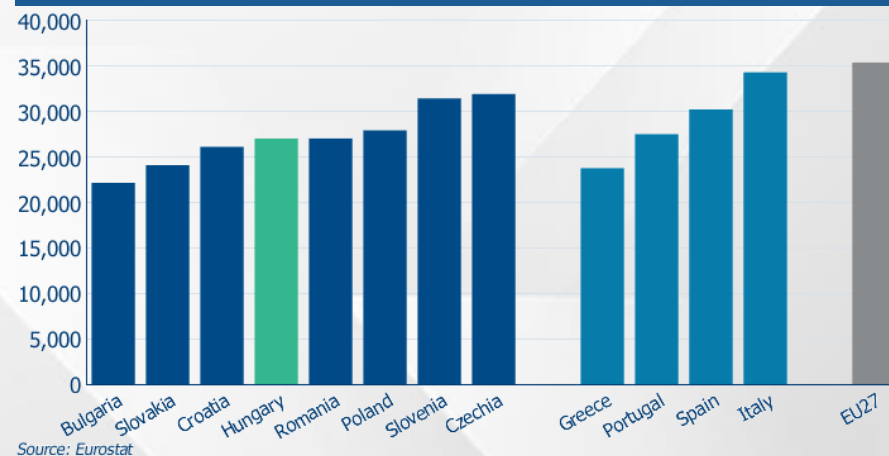
- Real GDP grew by 4.6% in 2022 compared to the previous year according to preliminary data of HCSO
 - GDP grew by 1.4% and 1.1% in the first and second quarter of 2022 according to preliminary data adjusted for seasonal effects
 - In the third and fourth quarter of 2022, GDP decreased by 1.1% and 0.8% relative to the previous quarter
- During 2023, Q1 GDP showed a 0.2% decrease with stagnation in Q2 GDP and **0.9% GDP growth in Q3 (q-o-q), resuming to growth**
- In the first three quarters of 2023, GDP decreased by 1.2%** relative to the corresponding period of the previous year
- Sectoral breakdown:**
 - The value added in case of agriculture increased by 64.3% partly as a result of the low base of the corresponding period of the previous year
 - The value added in case of industry (including mining and manufacturing), construction and services decreased by 4.7%, 4.6% and 1.8%, respectively
- Expenditure approach:**
 - Consumption declined by 1.8%, gross capital formation fell by 14.7%, of which gross fixed capital formation dropped by 12.5%
 - As a result, domestic use contracted by 6.0%
 - The volume of exports increased by 1.0%, and the volume of imports decreased by 4.2%
 - The effect of net exports partly offset the effect of the 6.0% decrease of domestic use resulting in a GDP decline of 1.2%

Real GDP growth - European Commission forecast (YoY, %)



Sources: Eurostat, European Commission 2023 Autumn Economic Forecast
Note: Unadjusted data /*Preliminary data

GDP per capita compared to several EU member states (purchasing power standards, 2022)



Source: Eurostat

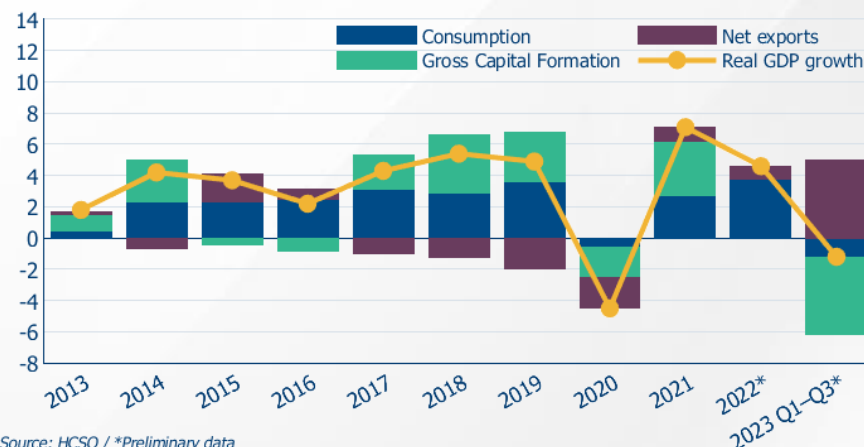
DIVERSIFIED GROWTH IN RECENT YEARS

Key highlights

- **All major sectors (except agriculture) increased in 2022**
 - In 2022, heavy drought contributed to the contraction in the agricultural sector
- **In 2022, the growth contribution was positive in the case of consumption and net exports**
 - Broad-based growth in 2022
- **In the first three quarters of 2023, the growth contribution was negative in the case of consumption and investments but positive in case of net exports**
 - Contraction of GDP driven mainly by declining domestic use
 - GDP growth supported by recovery in agricultural production among other factors

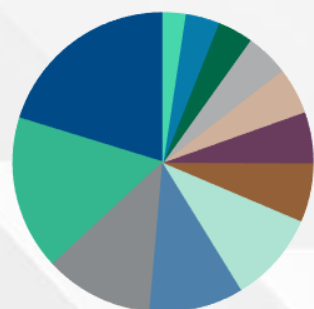
Contribution to GDP growth by expenditure

(percentage points)



Nominal GDP breakdown by sector

(2022*, % of total GDP excluding taxes less subsidies on products)

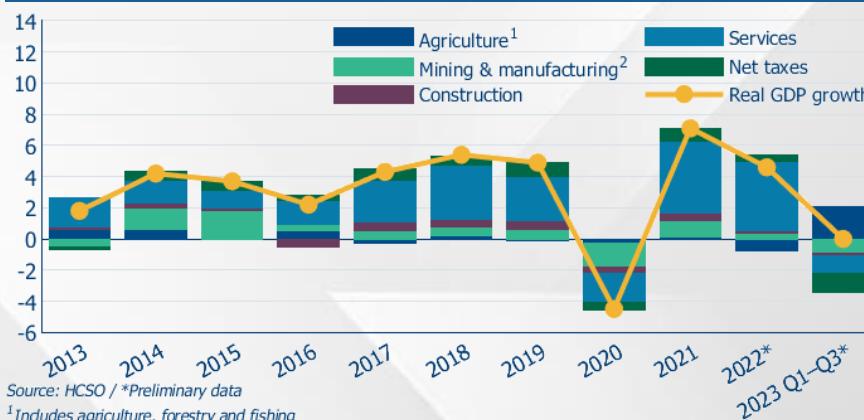


Manufacturing (20.2%)
Public administration, education & health (16.7%)
Real estate (11.7%)
Professional, scientific, technical & administrative and support (10.2%)
Wholesale & retail trade (9.8%)
Construction (6.3%)
Transportation & storage (5.5%)
Information & communication (5.0%)
Other services (4.7%)
Agriculture (3.8%)
Financial & insurance activities (3.7%)
Other industry (2.4%)

Source: HCSO / *Preliminary data

Contribution to GDP growth by sector

(percentage points)



¹Includes agriculture, forestry and fishing

²Includes mining and quarrying; manufacturing; electricity, gas, steam and air conditioning supply

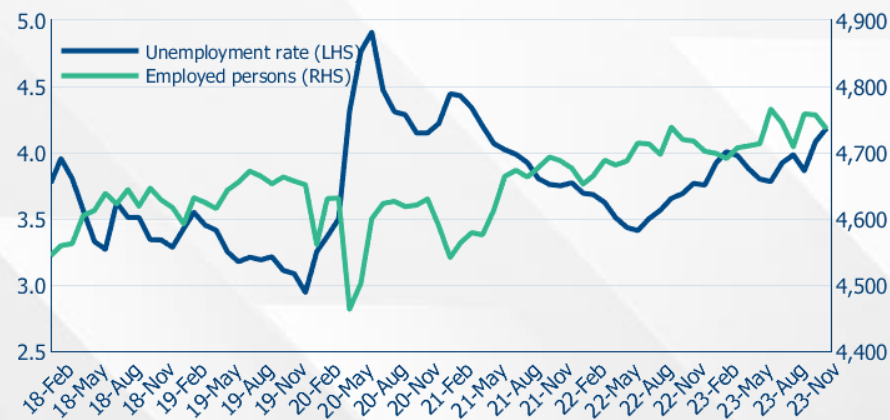
SHORT-TERM ECONOMIC INDICATORS IMPLY THE ECONOMY HAS AVOIDED A LARGE-SCALE SETBACK

Key highlights

- **Industrial production**
 - According to seasonally adjusted data, production increased by 0.9% in September, decreased by 0.5% in October and dropped by 2.3% in November (the latest data) relative to the previous month
- **Retail sales**
 - Retail sales peaked in March 2022 mainly due to PIT (personal income tax) refunds
 - The volume increased by 0.1% in September, decreased by 0.3% in October and grew by 0.8% in November 2023 (the latest data) compared to the previous month
- **Unemployment rate contained**
 - The unemployment rate amounted to 4.2% in November (the latest available data)
- **Activity rate reached a new historic high at 67.9% in October**

Unemployment rate and employed persons

(%, population aged 15-74, thousand persons)



Source: HCSO

Industrial production

(seasonally and working-day adjusted volume indices, average month of 2015 = 100)



Source: HCSO

Retail sales

(volume indices adjusted for calendar and seasonal effects, average month of 2015 = 100)



Source: HCSO

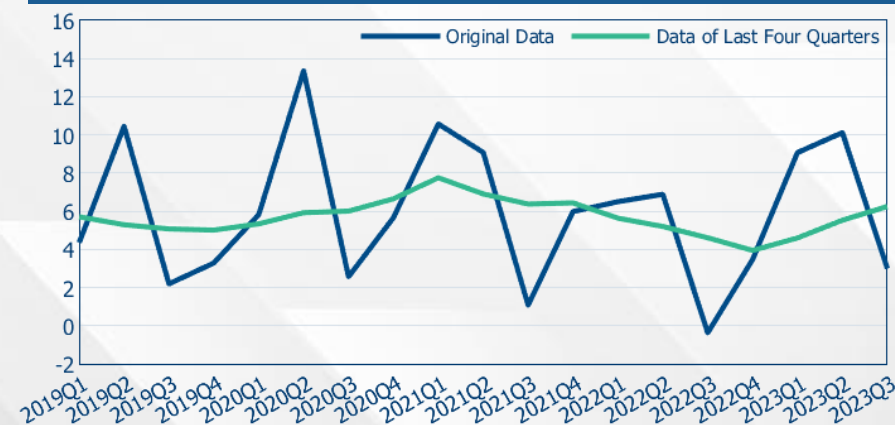
HOUSEHOLDS' SAVINGS ACCELERATED

Key highlights

- **Financial assets of households are growing consistently**
 - Gross and net assets of households are growing steadily indicating households' precautionary savings activity, moderate borrowing and a healthy balance sheet of households
- **Net savings of households was close to HUF 4,500 billion in the four quarter period ended 30 September, 2023** (the latest data)
 - Of the HUF 4,490 billion net savings, net buying of financial assets amounted to HUF 5,040 billion
- **Households' net savings amounted to 6.2% of GDP in the four quarter period ended 30 September, 2023** (the latest data)
 - Net households' savings relative to GDP ratio accelerated from 4.0% in 2022
- Savings dynamics have been supported by **growth in real earnings**
 - Real earnings rose by 1.7% in September and by 3.7% in October (the latest data) relative to the corresponding period of the previous year

Net savings of households

(Percent of GDP)



Source: NBH, HCSO

Financial assets of households

(HUF Billions)



Source: NBH

Net savings of households

(HUF Billion)



Source: NBH

III. ECONOMIC POLICIES SUPPORTING GROWTH AND STABILITY

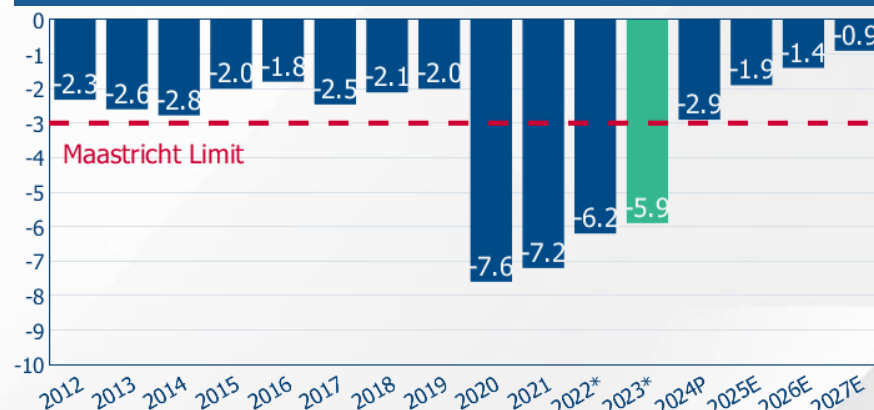
FISCAL PRUDENCE IN THE FOREFRONT

Key highlights

- **Budget deficit remained below the 3% Maastricht threshold between 2012-2019**, demonstrating the authorities' commitment to fiscal consolidation
- **Due to the COVID-19 pandemic, the ESA deficit amounted to 7.6% of GDP in 2020 and 7.2% in 2021**, with public spending allowing for prompt recovery of the economy as soon as 2021
- **Consolidation resumed in 2022**: the fiscal deficit was reduced to 6.2%, with several measures to enhance fiscal resilience from 2022 onwards (*see next page*)
- **The Government currently expects a deficit of 5.9% for 2023, and planned 2.9% for 2024, 1.9% for 2025 and 1.4% for 2026**
- **Fiscal consolidation efforts are supported by an effective institutional set-up, strong political will and historical credibility**
 - Under Hungary's Fundamental Law, only budgets which provide for a reduction of the government debt-to-GDP ratio can be adopted as long as government debt exceeds 50% of GDP
 - Following the Covid-19 induced increase in the debt stock of 2020, **debt-to-GDP decreased to 76.7% in 2021 and 73.9% in 2022**, while the Government expects ratios of 73.4% in 2023 and a below 70% figure in 2024 according to the budget act
 - **Parliament has already approved the 2024 budget** which includes deficit and debt targets mentioned above

Evolution of Hungary's fiscal deficit

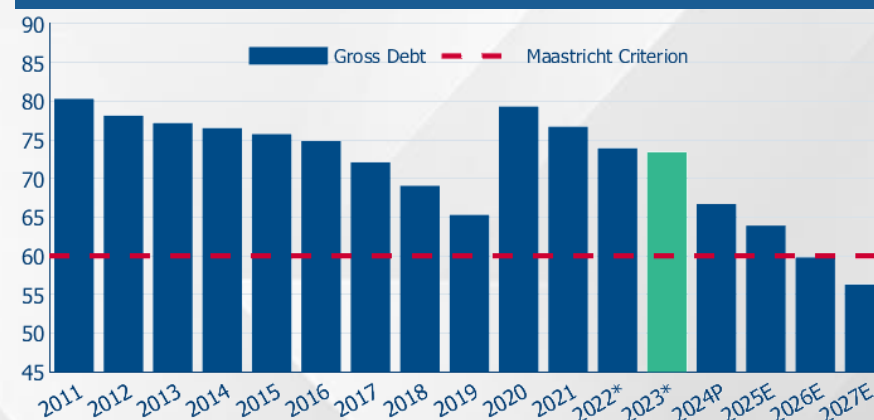
(% of GDP)



Source: HCSO, MoF; Note: Latest (January 2024) forecast / *Preliminary figure

Evolution of Hungary's general government debt

(% of GDP)



Source: NBH, MoF / *Preliminary figure

FISCAL MEASURES TO CONTAIN BUDGET DEFICIT

Key deficit figures: 5.9% in 2023 and 2.9% was planned for 2024



Cutting Expenditures*



Increasing Revenue*

-0.3% GDP Reduced spending for ministries, with a 10% cut in funding in 2023 and 2024

-1.1% GDP Suspension of 270 investment projects for 2023

- Nominal value of investments will stagnate in 2024

-0.5% GDP Reform of the utility prices support scheme with the reduction of institutions eligible to the scheme for gas and electricity prices

- Only households are supported from August 2022 & until the level of average consumption, beyond which market prices are paid

Reform of the family support system, more efficient and targeted new schemes

- Car purchase subsidy program for large families is suspended
- Terms of the pre-natal loans and the Family Housing Support Program (CSOK) focus more on encouraging natality

+0.3% GDP Extraordinary tax on the banking sector, based on net income (interest and fee) with a 8% rate in 2023, with no significant impact on bank profitability, as evidenced by Q3 2023 results. Potential reduction in extraordinary tax to be balanced by increased purchases of government HUF bonds

+0.8% GDP Realignment of the tax on the energy sector in 2023, which included the increase of the windfall profit tax on Brent/Urals spread in December 2022

+0.3% GDP Conversion of the 'KATA' flat tax scheme

+0.4% GDP HUF 309.1 billion dividend paid by MVM Group (public utility) to the budget on the basis of the higher than expected profit in 2023

Focus on a faster deficit reduction from 2024

- Besides measures to improve the fiscal position, it should be taken into account that fiscal rules of the Stability and Growth Pact are suspended till 2023.
- However, according to the European Commission, Hungary can be among those 16 countries, where the debt to GDP ratio might decrease in 2023.
- In line with the potentially renewed EU legislation (still under discussion), the government is committed to fulfil the Maastricht limitation and targets a deficit below 3%. The 2024 national budget has been approved by the Parliament.

* Expected budgetary impact of the fiscal consolidation measures presented in % of the projected 2023 GDP

ACCESS TO EU FUNDS – LATEST DEVELOPMENTS AND NEXT STEPS

Timeline of discussions with the EU

15 December 2022

The **Council of the European Union adopted Hungary's RRP** and **lowered the rate of funding suspension** of three operative programmes **from 65% to 55%** (**EUR 6.3 billion** instead of the EUR 7.5bn previously proposed) as part of the conditionality procedure

22 December 2022

The **European Commission adopted the Partnership Agreement for EU cohesion funds with Hungary**, worth almost EUR 22 billion for the period 2021-2027. For the implementation and release of the funds, Hungary must comply with enabling conditions

8 December 2023

The **Council approved the amended Hungarian RRP**. With the additional funding requested via the amendment, total approved RRF funding for Hungary amounts to **EUR 10.4 billion**

1 June 2023

The **justice reform package agreed upon with the Commission entered into force, implementing enabling conditions and super milestones on judicial independence**

13 December 2023

The **Commission concluded that the enabling condition has been fulfilled as regards judicial independence**, unlocking **EUR 10.2 billion** of suspended Cohesion Policy funding

28 December 2023

The **Commission disbursed the first instalment of pre-financing available to Hungary under REPowerEU**, amounting to **EUR 779.5 million** in RRF loans

January 2024

The **Commission disbursed from the 2021-2027 Cohesion Policy envelope EUR 445 million on 2 January 2024 and EUR 140 million in grants as part of pre-financing relating to the REPowerEU funds under the RRF on 15 January 2024**

ACCESS TO EU FUNDS – CONDITIONS OF ACCESS AND NEXT STEPS

Breakdown of remedial measures

- **Funds available for Hungary in the 2021-2027 programming period amount to almost EUR 48.5 billion**
 - Rural Development Programmes and direct EU programmes can be accessed unproblematic from this envelope (Common Agricultural Policy amounts to EUR 10.7 billion)
 - Suspensions affect part of the Cohesion Operational Programmes and the Recovery and Resilience Plans (Recovery and Resilience Facility and RepowerEU funds) for a total amount of around EUR 21 billion
 - More than EUR 28 billion of the total EU funds are available for Hungary
- **27 „super milestones” have been included in Hungary’s RRP, which must be implemented to be eligible to submit the first RRF payment request; of these „super milestones”:**
 - 21 relate to remedial measures undertaken in the conditionality procedure. Hungary considers all commitments to be implemented. The European Commission considers 16 super milestones as fulfilled, questioning the fulfilment of 5 super milestones. The fulfilment of these super milestones can be concluded in the coming months.
 - 4 relate to judicial reform. These commitments correspond to the horizontal enabling conditions related to cohesion funds. The European Commission approved their fulfilment (**unlocking approx. EUR 10 billion of suspended Cohesion Policy funding**) at the end of last year in that procedure, and presumably will accept the related super milestones.
 - 2 relate to proper audit and control mechanism in the implementation of the RRP. The relevant audit procedure of the Audit Authority (EUTAF) is still ongoing.
- **Measures still blocking EU funding**
 - Conditionality procedure (blocking 55% of 3 operative programmes in the Cohesion Policy envelope)
 - 27 „super milestones” (blocking the RRF and RePowerEU)
 - Horizontal enabling conditions (affecting certain programmes in the Cohesion Policy envelope)

EU funds affected by suspensions (EUR millions)

	Allocation	Currently available	Already received
Cohesion Policy Funding	21,768	10,740	1,141
RRF Funding	5,811	0	0
RePower EU grants*	701	0	140
RePower EU loan*	3,918	0	780

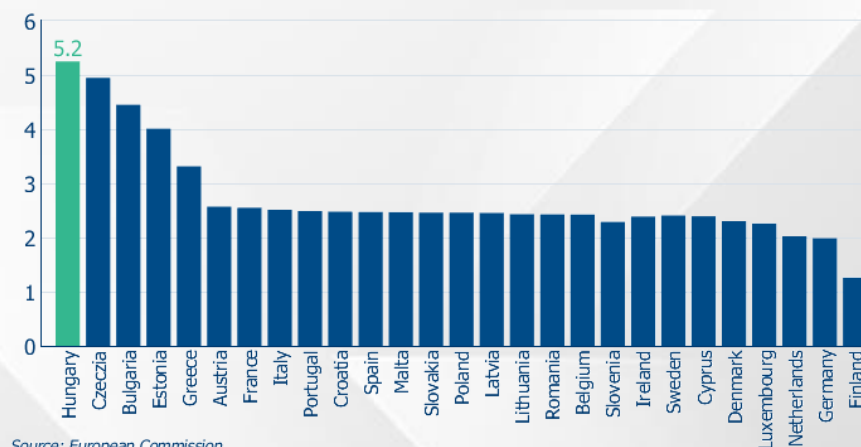
Source: MoF

+ Note: The EUR 0.14 billion provided in January 2024 was a grant advance payment.

* Note: The EUR 0.8 billion provided in December 2023 was a loan advance payment.

2021-2027: Cohesion Policy EU payments by country

(as of 17 January 2024, % of net prefinancing and net interim payments relative to total EU allocation)



Source: European Commission

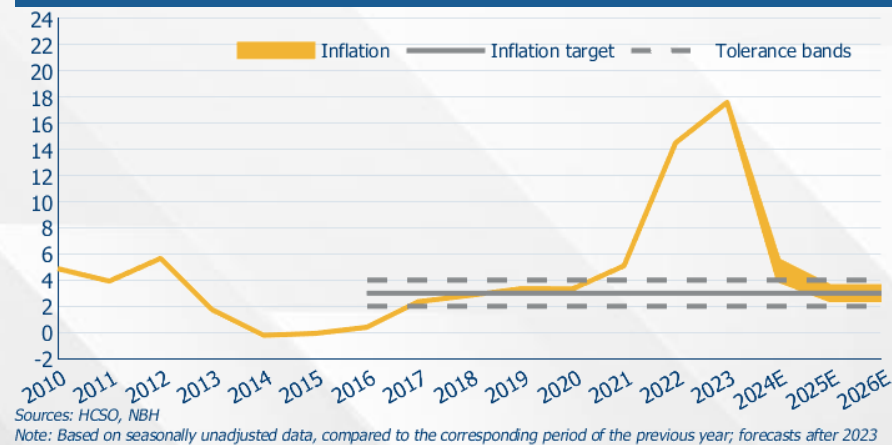
TIGHT MONETARY POLICY CONDITIONS THE BANKING SECTOR IS RESILIENT

Key highlights

- **The NBH's primary statutory objective is to maintain price stability**
 - The central bank base rate was increased to 13.00% in September 2022, and the central bank announced overnight deposit quick tenders yielding 18.00% from 14 October 2022 onwards
 - HUF strengthened versus the euro during the course of 2023
- Overnight deposit quick tenders yield was gradually reduced to 13.00% until September 2023
- Since September 2023, the central bank base rate became the main monetary policy instrument
- In October, November and December the central bank base rate was reduced by three consecutive 75bps rate cuts to 10.75% by end-2023
- **12-months inflation rate decreased from 25.7% in January to 5.5% in December**
- **Yearly average inflation amounted to 17.6% in 2023**

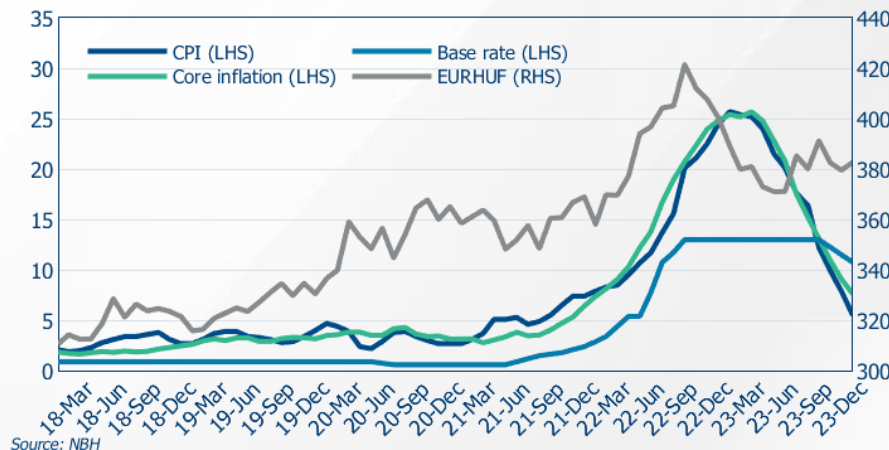
Inflation vs inflation targets

(yearly average data, %)



Central bank base rate, inflation rates, foreign exchange rate

(end-of-month data, foreign exchange rate: HUF / 1 EUR; core and headline inflation: %)



Total capital adequacy and non-performing loans ratios

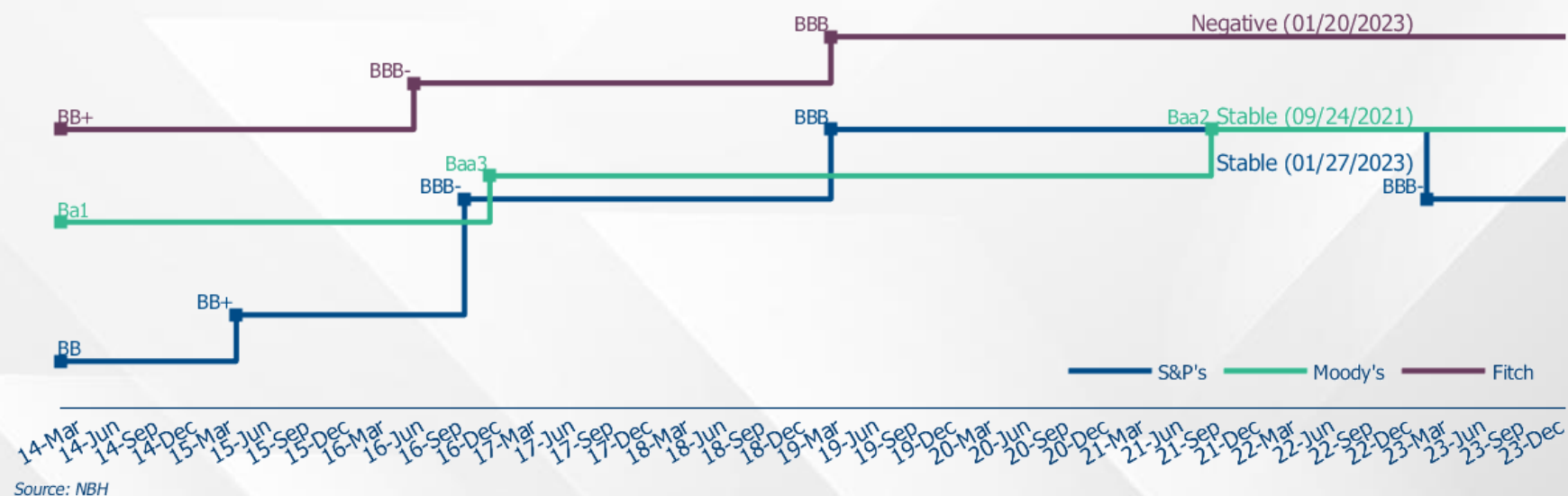
(end of period, %)



STRONG FUNDAMENTALS HAVE ALLOWED HUNGARY TO NAVIGATE CHALLENGING GLOBAL BACKDROP

Evolution of Hungary's ratings ¹

- **Hungary's credit ratings have improved overall relative to 2014 thanks to improving fundamentals**, evidenced by several rating upgrades across 3 agencies in the last 8 years
- **Those strong fundamentals have allowed Hungary to remain an investment grade country** throughout the Covid-19 crisis and current difficult macroeconomic conditions linked to the war between Russia and Ukraine
- Hungary is currently rated Baa2 (stable) by Moody's, BBB (negative) by Fitch and BBB- (stable) by S&P



Note: 1. A rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating organisation. Similar ratings for different types of issuers and on different types of securities do not necessarily mean the same thing. The significance of each rating should be analysed independently from any other rating.

IV. EXTERNAL POSITION

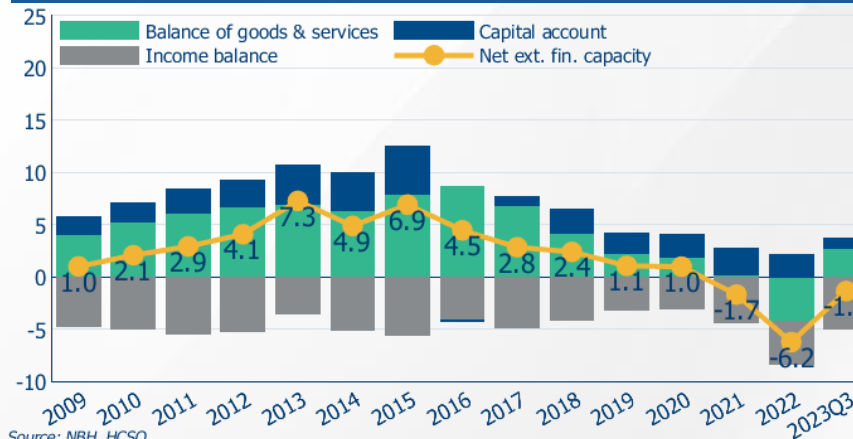
HUNGARY'S EXTERNAL ACCOUNTS – RAPID IMPROVEMENT IN EXTERNAL BALANCE AMID RESILIENT FDI FLOWS

Key highlights

- **In 2022, the current account deficit amounted to EUR 13.9 billion**
 - Energy trade balance accounted for EUR 16.8 billion deficit
- **The current account deficit decreased to EUR 0.6 billion in Q1 2023 and turned into a surplus of EUR 0.7 billion in Q2 2023 and EUR 0.4 billion in Q3 2023**
 - Energy trade deficit decreased from EUR 3.4 billion, EUR 3.3 billion and EUR 5.0 billion in Q1, Q2 and Q3 2022, respectively to EUR 2.9 billion, EUR 1.7 billion and EUR 1.9 billion in Q1, Q2 and Q3 2023, respectively
 - The trend-like improvement in the external balance position has been driven by significantly lower energy prices compared 2022, the adjustment of energy consumption, declining import intensity and growing value of exports

Net external lending components and position

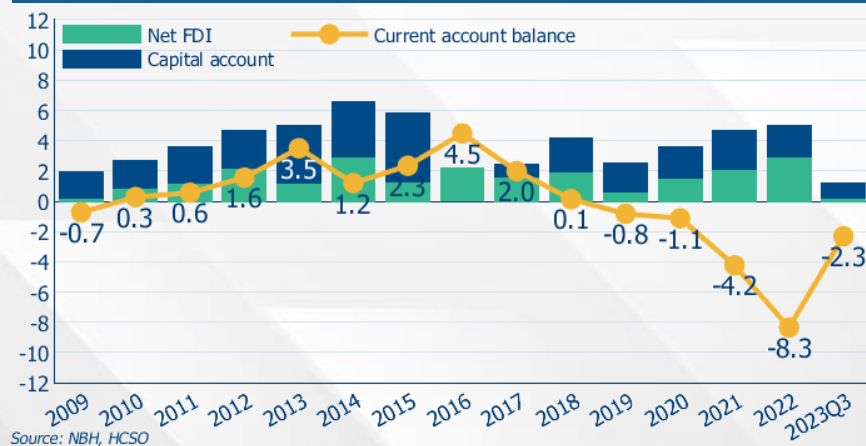
(% of GDP, four quarter rolling data)



Source: NBH, HCSO

Net external lending position

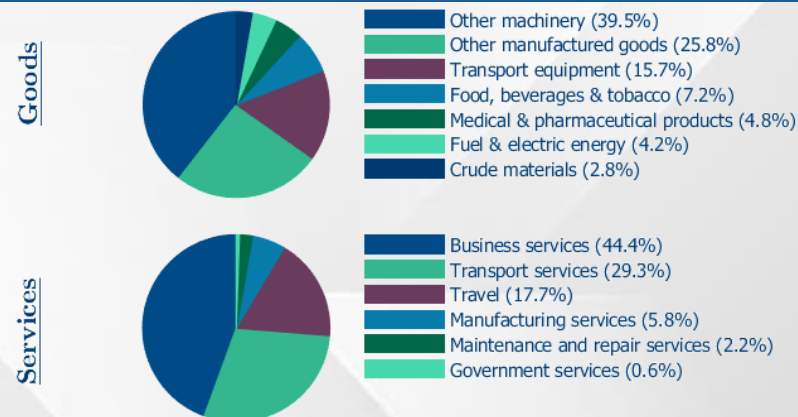
(% of GDP, four quarter rolling data)



Source: NBH, HCSO

2022 export - structural breakdown

(EUR millions)



Source: HCSO

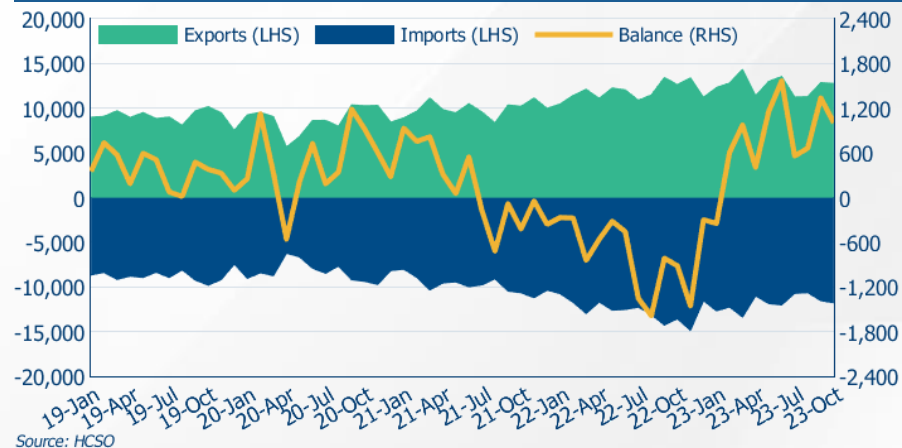
EXTERNAL TRADE IMPACTED BY EXCEPTIONAL SITUATION REGARDING ENERGY PRICES

Key highlights

- **According to preliminary data of HCSO, external trade deficit amounted to EUR 9.1 billion in 2022**
 - External trade deficit in case of fuels and electric energy amounted to EUR 16.8 billion in 2022
- **Since February 2023, external trade posted a surplus each month**
 - External trade posted a surplus of EUR 6.9 billion during the first three quarters of 2023; the deficit in case of fuels and electric energy amounted to EUR 6.5 billion
 - External trade posted a surplus of EUR 1.3 billion in September 2023, EUR 1.0 billion in October 2023
 - The external trade surplus of EUR 1.7 billion in November 2023 according to the first estimate of HCSO (the latest available data) was the highest recorded ever

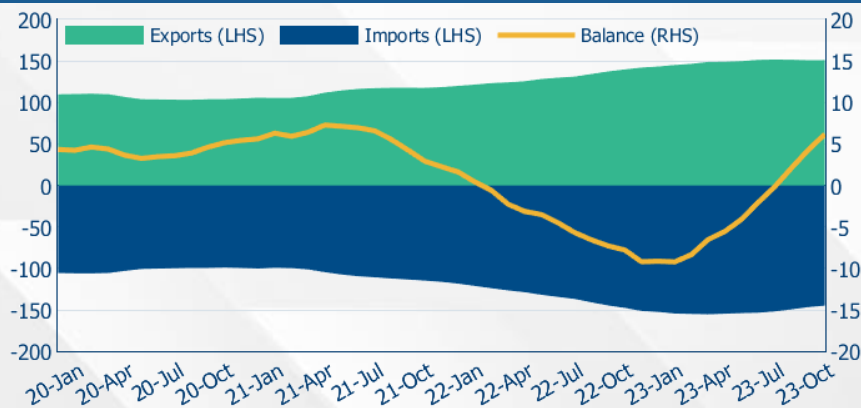
External trade balance

(Monthly data, EUR millions)



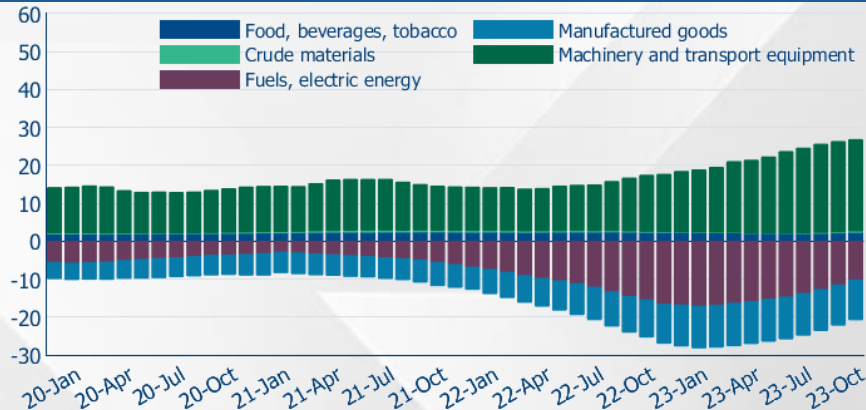
External trade

(Twelve-month rolling data, EUR billions)



External trade balance breakdown

(Twelve-month rolling data, EUR billions)



EXTERNAL DEBT AND FX RESERVES

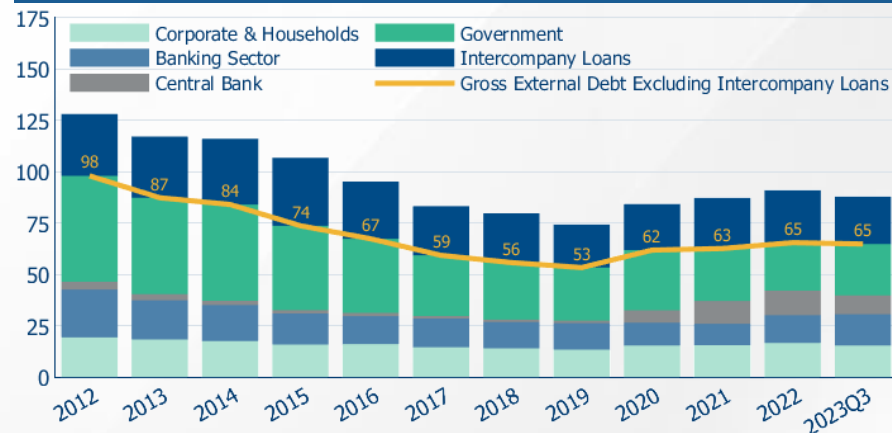
Key highlights

- **External debt indicators improved significantly compared to 2012**
 - Hungary's gross external debt decreased substantially between 2012 and 2019, notably on the back of active public debt management
 - The external debt has increased since 2019 mainly as a result of the pandemic and high energy prices
 - The net external debt of Hungary also improved between 2012 and 2019 and has deteriorated since then
- **International reserves remain high and continue to considerably exceed the level considered safe under the Guidotti-Greenspan rule***
 - Hungary's FX reserves to short-term debt ratio has been above 1.0x since 2012
 - FX reserves amounted to EUR 41.4 billion on 31 December 2023

Source: NBH

Gross external debt

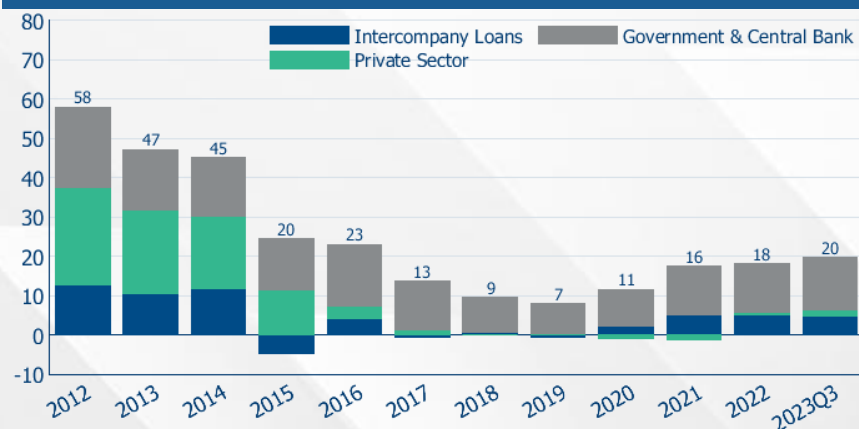
(% of GDP, excluding special purpose entities four quarter rolling data)



Source: NBH, HCSO

Net external debt

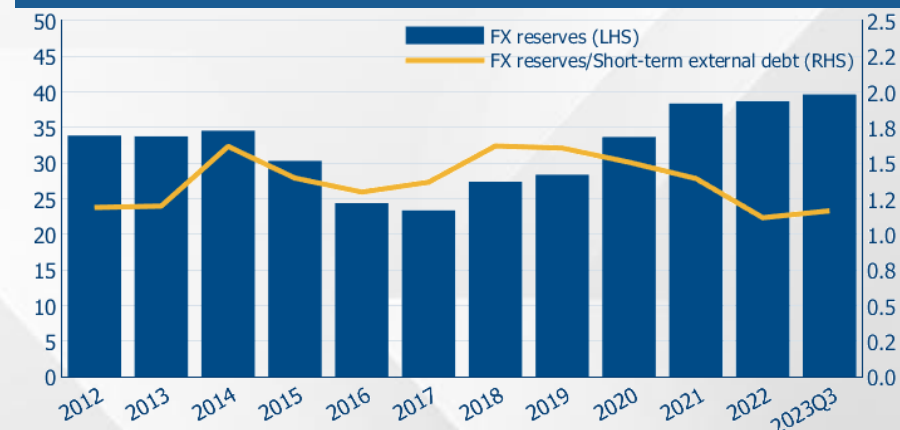
(% of GDP, excluding special purpose entities, four quarter rolling data)



Source: NBH, HCSO

International reserves level

(EUR billions)

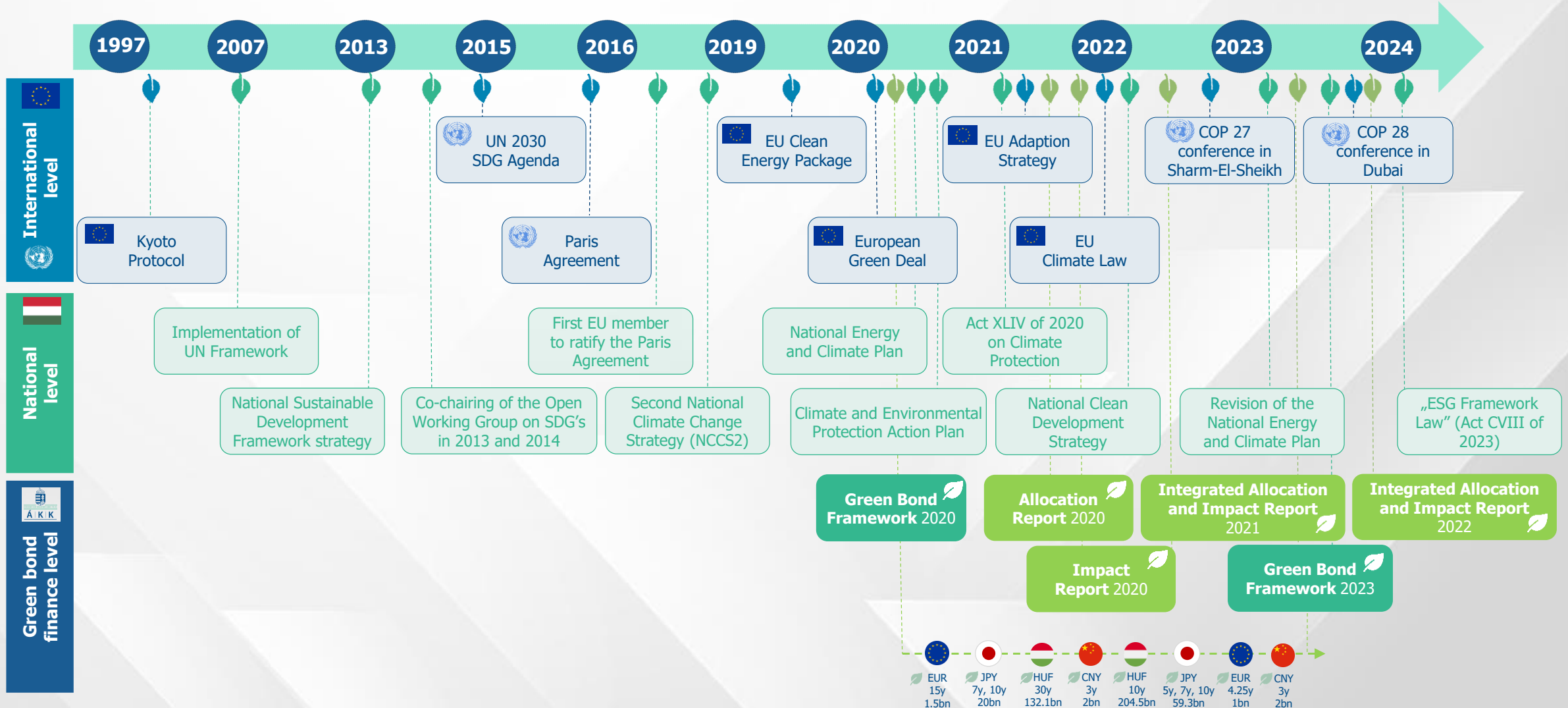


Source: NBH

*Note: The Guidotti-Greenspan rule states that a country's reserves should equal short-term external debt (one-year or less maturity), implying a ratio of reserves-to-short term debt of 1

V. ESG

PROTECTING THE ENVIRONMENT IN ACCORDANCE WITH INTERNATIONAL AND NATIONAL REGULATIONS



COMMITMENT TO REACH THE EU AND INTERNATIONAL TARGETS

National Clean Development Strategy		Other relevant strategies		
Long term goal	▪ This strategy aims to achieve climate neutrality by 2050 ▪ To achieve this target, the additional annual investment need accounts for 4.8% of the GDP (early action scenario)		National Energy and Climate Plan	
			National Energy Strategy 2030	
National Climate Change Strategy (NCCS2)			Climate and Environmental Protection Action Plan	
Near term goal	▪ This strategy consists in a comprehensive framework of targets and policies on climate and green economy development ▪ Focuses on 4 pillars for the 2018 – 2030 period		Long Term Renovation Strategy	
	Four key pillars			
	Decarbonisation	▪ Replacement of fossil fuel energy carriers ▪ Increase in energy efficiency ▪ Reducing natural resources consumption		National Hydrogen Strategy
	Analysis of climate vulnerability	▪ Development of vulnerability methodologies ▪ Promoting climate-related research projects		National Forest Strategy
	Adaptation	▪ Preservation of natural resources ▪ Adaptation of vulnerable regions and sectors		National Biodiversity Strategy
	Partnership for climate	▪ Horizontal integration in public administration ▪ Awareness-raising in the Education		National Water Strategy

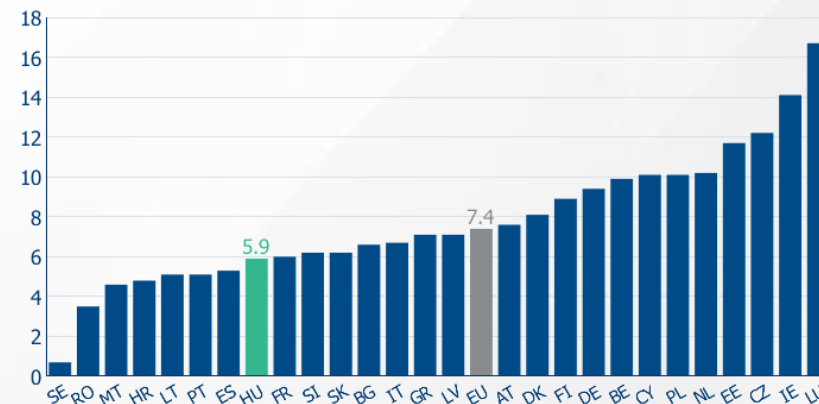
HUNGARY'S PATHWAY TO CLIMATE NEUTRALITY

Key highlights

- Hungary was **among the first countries globally to turn its 2050 emissions target into a legal commitment** with the adoption of the Climate Protection Law in 2020
- As part of the EU's 2030 Climate and Energy Framework, by 2030, **Hungary's plans to reduce its overall GHG emissions by 50%**
- Hungary is currently **below the EU average GHG emission rate** (t/capita) and **8th lowest** net GHG emitter in the EU
- Hungary **reduced its greenhouse gas emissions** (t/capita) by **33%** between 1990 and 2021 and based on preliminary data by **37%¹** between 1990 and 2022
- In 2021, the highest contribution to net GHG emissions in Hungary came from **Energy supply**, followed by the **Industry**, and **Domestic transport** sector

Net greenhouse gas emission

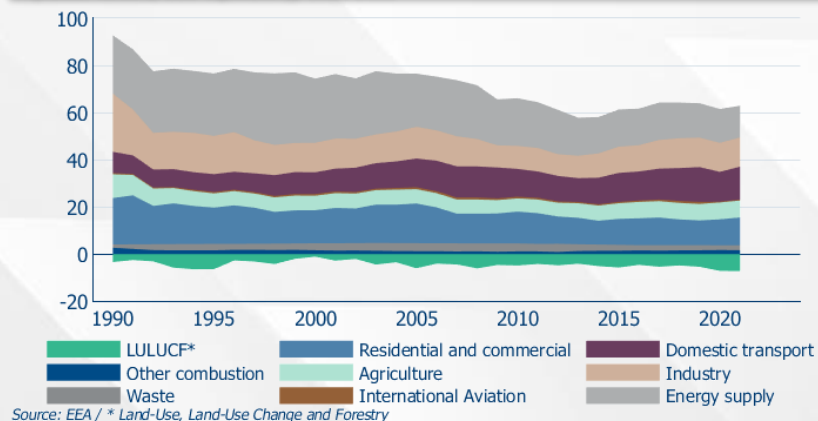
(t/capita), 2021



Source: Eurostat

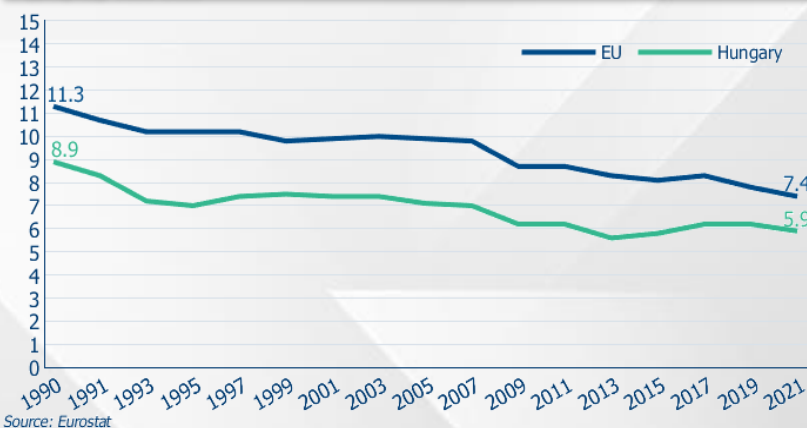
GHG emission by sector

(Million tonnes, CO₂ equivalent), 1990-2021



Historical net greenhouse gas emission

(t/capita), 1990-2021



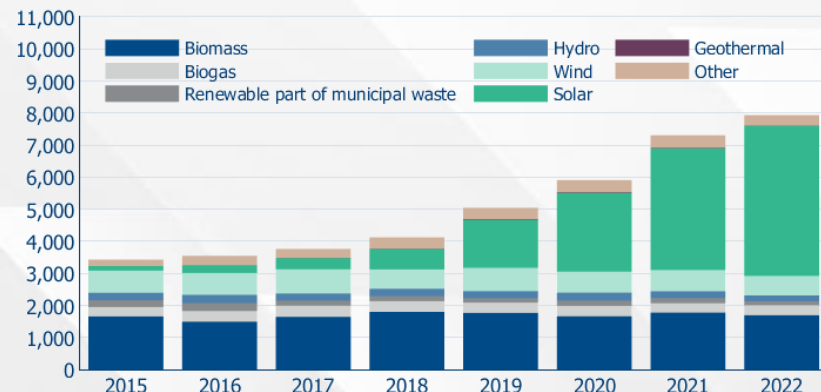
AMBITIOUS PLANS AND ACHIEVEMENTS IN THE ENERGY SECTOR TO REACH CLIMATE NEUTRALITY

Key highlights of energy sector

- The National Energy Strategy 2030 with an outlook to 2040 and The National Energy and Climate Plan aims to:
 - Reduce the **import of fossil fuels**
 - Primary objective is to **strengthen Hungary's energy independency**
- Since 2015, **solar energy has increased significantly** in terms of relative share in gross renewable electricity generation resulting in Hungary's leadership in the EU regarding **solar PV share in electricity output**
- Since 2000, **the share of renewables in primary energy consumption has increased significantly**
- The change in the energy mix represents the **first results of the Government's ambitions** to increase the share of renewables in power and heat generation and to decrease natural gas consumption

Gross renewable electricity production

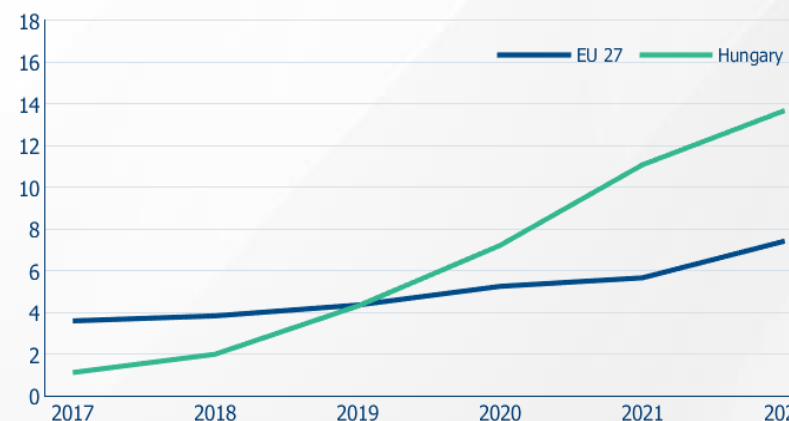
(gigawatt-hour), 2015-2022



Source: HCSO / Note: Preliminary data for 2022

Solar PV share of net total electricity generation

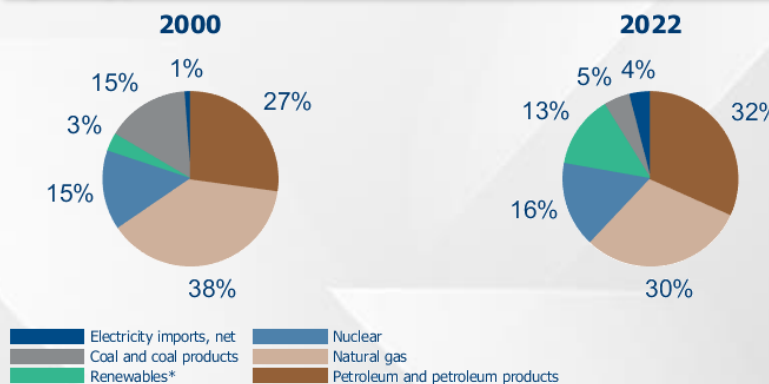
(gigawatt-hour), 2017-2022



Source: Eurostat

Structure of primary energy consumption

(percentage)



Source: HCSO / *Ind. combustible and non-combustible renewables, wastes, wind and hydro. Note: Preliminary data for 2022

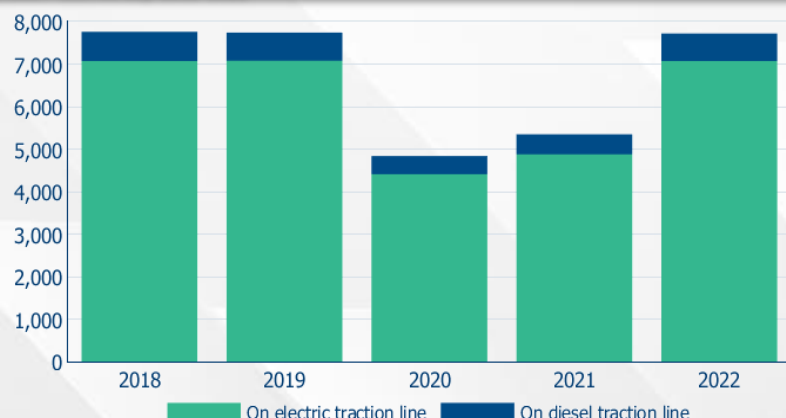
GREENING THE TRANSPORT SECTOR IN ORDER TO CONTRIBUTE TO A GREENER FUTURE

Key highlights of transport sector

- Further **modal shift from passenger cars and freight transport to public transport is encouraged**, which underpins high share of spending from proceeds obtained by issuing Green Bonds
- The country plans to **increase biofuel use** and to promote the use of **alternative** (e.g. electric) **vehicles**
- The volume of passenger transport relative to Hungary's GDP is **one of the highest** in Europe
- According to the **National Energy and Climate Plan**: „To reduce increasing energy consumption in transport, it is essential to develop and increase the use of public transportation”
- The **Green Bus Program** aims to integrate electric buses into local transport with the implementation of Pilot Projects
- 42.6% of the railway network was electrified in 2022**, it is expected to increase

Passenger-kilometre on the operated rail network

(million kilometres), 2018-2022

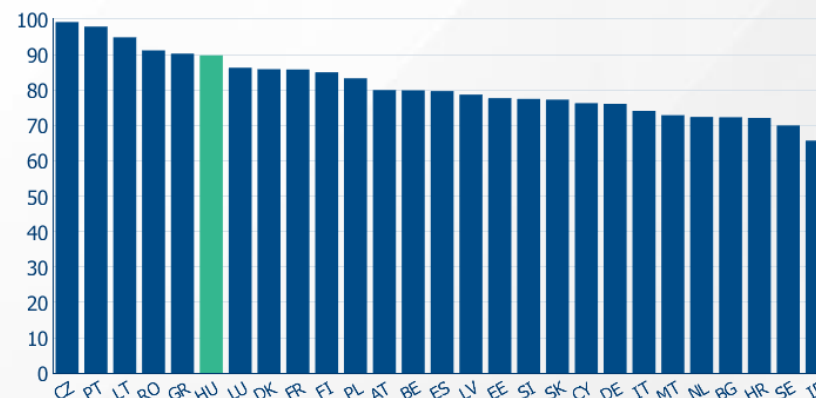


Source: MÁV Zrt., GYSEV Zrt.

Source: HCSO, National Energy and Climate Plan

Volume of passenger transport relative to GDP

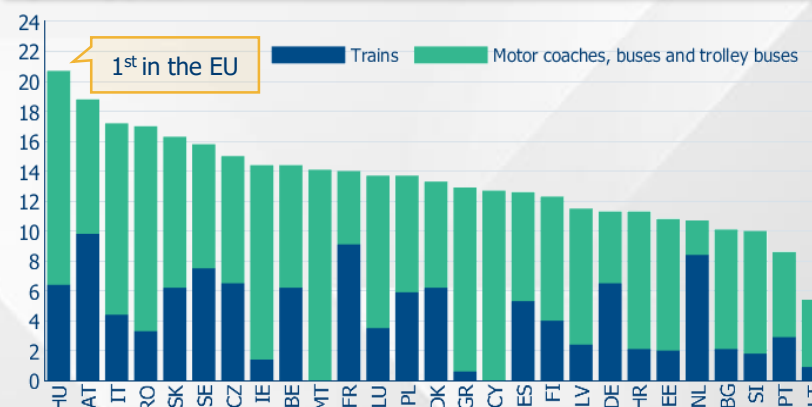
(percentage, index 2015=100), 2021



Source: Eurostat

Modal split of inland passenger transport

(percentage), 2021



Source: Eurostat

FOSTERING SUSTAINABILITY IN INDUSTRY AND IN RESIDENTIAL AND COMMERCIAL SECTOR

Key highlights of industry sector

- Total industrial sales are dominated by manufacturing
- Approaches to reduce GHG emission include:
 - Primarily **energy efficiency investments** and technological shift (to electric power)
 - Application of **low-carbon** or **green hydrogen** in energy-intensive sectors, where electrification is challenging (e.g. chemical, steel)
 - Additionally Hungary plans to adopt technologies focusing on **carbon capture storage (CCS)** in the future
- The **Baross Gábor Capital Program** or the **Factory Rescue Program** provides support for industrial companies to improve **energy efficiency** and **green developments and resilience towards excessive energy prices increases**
- The **Just Transition Fund** supports regions and **carbon-intensive industries** in transitioning to climate neutrality

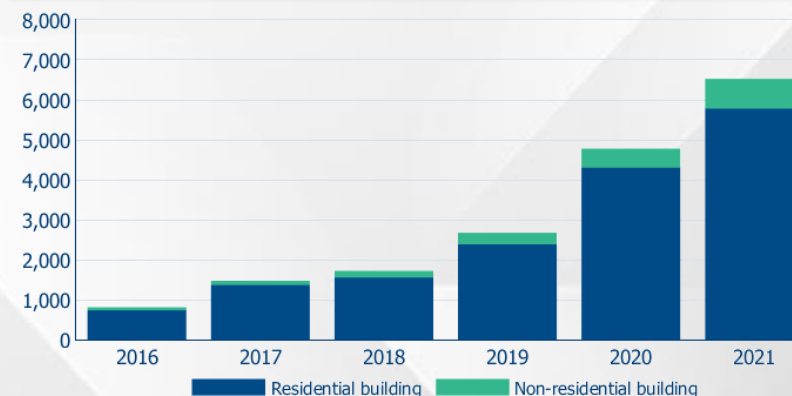
Share of manufacturing in GDP and employment (percent), 2022



Key highlights of residential and commercial sector

- Approximately **2.6 million** residential properties require some level of energy modernization
- About **42%** of **primary energy consumption** derives from buildings according to National Building Energy Strategy (NÉeS)
- **Three-quarters of the energy** used in Hungarian households is related to heating, which is primarily produced by **natural gas**
- With modernization and alternative heating methods, about **2 billion m³ natural gas consumption** could be avoided annually
- The **Long Term Renovation Strategy** (HTFS) aims to achieve **20% reduction** in energy consumption of domestic residential buildings by 2030, a **60% decrease** in CO₂ emission related to the energy use of buildings by 2040 compared to the average between 2018-2020 and **90% of buildings meeting** the nearly-zero energy building performance (**NZEB**) by 2050

Number of near to zero-energy buildings in use (pcs), 2016-2021

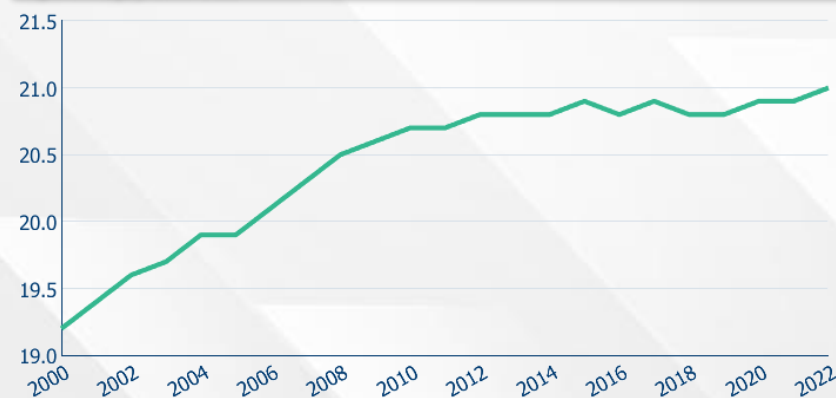


IMPLEMENTING ENVIRONMENTAL PRACTICES IN AGRICULTURE, LULUCF AND WASTE SECTOR

Key highlights of agriculture and LULUCF¹ sector

- The Hungarian **CAP Strategic Plan 2023-2027** aims to:
 - Cut GHG emissions in agriculture, boost **carbon sequestration** the LULUCF sector by reducing GHG and ammonia emission in the livestock sector, using **forestry measures** to decrease GHG and gases, investing in **renewable energy** production and improve **soil** and **ecosystem carbon sequestration**
- The **Agroecology Program** (AÖP) offers an optional annual support for producers who voluntarily adopt climate-friendly farming practices
- The **Soil Protection Action Plan** will ensure the attitude formation and training of farmers in order to implement sustainable agricultural land use
- According to the **National Forest Strategy**, the continuous increase of forest areas is planned – fostered by the **National Afforestation Program (NETP)** - in order to increase **CO₂ absorption capacity**

Forest area coverage of the country's total land area (percentage), 2000-2022

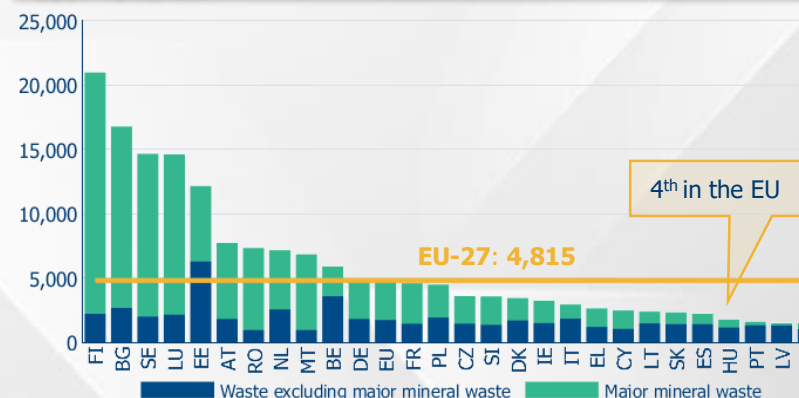


Source: HCSO

Key highlights of waste sector

- The **National Waste Management Plan 2021-2027** (with the **National Prevention Program** and **Action Program** being its integral component) sets ambitious objectives including:
 - The quantity of **municipal waste** recycled and prepared for reuse must reach **55%** by 2025 (with a derogation 50%)
 - Regarding packaging waste, the **minimally required recycling rate** should increase to **70%** without derogation by 2030
- The government introduced the **Deposit Return System** and a new **concession-based system** where the **waste management responsibilities**, including municipal waste collection and pre-treatment will be delegated to the concessionaire
- Additionally, various programs, such as the **nationwide asbestos removal program** support legal waste disposal and eradicate illegally dumped waste

Waste generation (kg per capita), 2020



Source: Eurostat

Note: 1: Land-Use, Land-Use Change and Forestry

Source: National Energy and Climate Plan, Waste Management Program, Hungary 2023 National Annual Reform Program

HUNGARY'S ESG POSITION

Key highlights

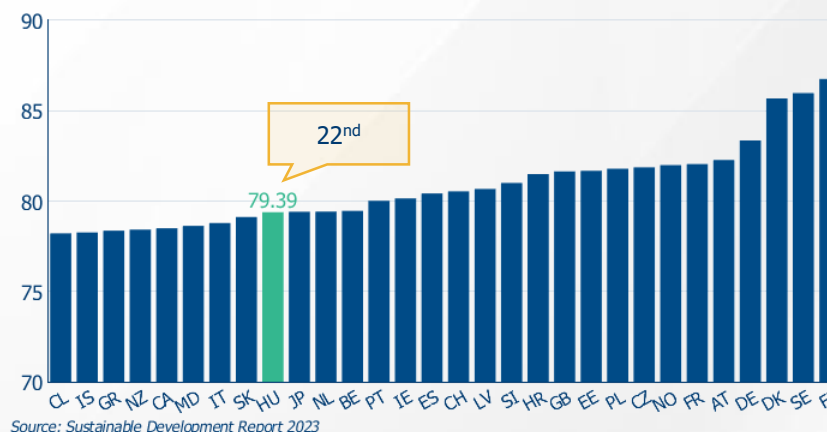
Overall:

- Hungary is ranking **22nd** among all 193 UN Member States regarding the percentage of its **SDG achievement**
- Largest Central Eastern European green bond issuer
- Hungary intends to issue more green bonds in the future and **continue it's path on sustainable finance**

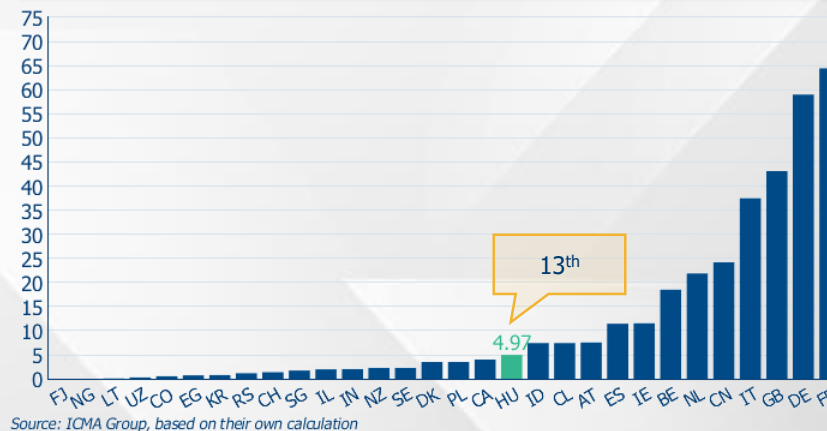
Green Bond finance:

- Hungary successfully issued Green Bonds on the domestic (HUF) and international (EUR, JPY, CNY) markets for a total amount of **1,709 billion HUF** (as of December 2023) between 2020 and 2023
- In **2023 July**, Hungary published its **renewed Green Bond Framework**
- **EU Taxonomy assessment** was part of the new Framework
- **37 activities** were assessed for **Substantial contribution** and **Minimum Safeguards** criteria
- **20 activities** were assessed for **DNSH** criteria including the Clean Transportation, Energy efficiency (incl. Green buildings), Renewable energy

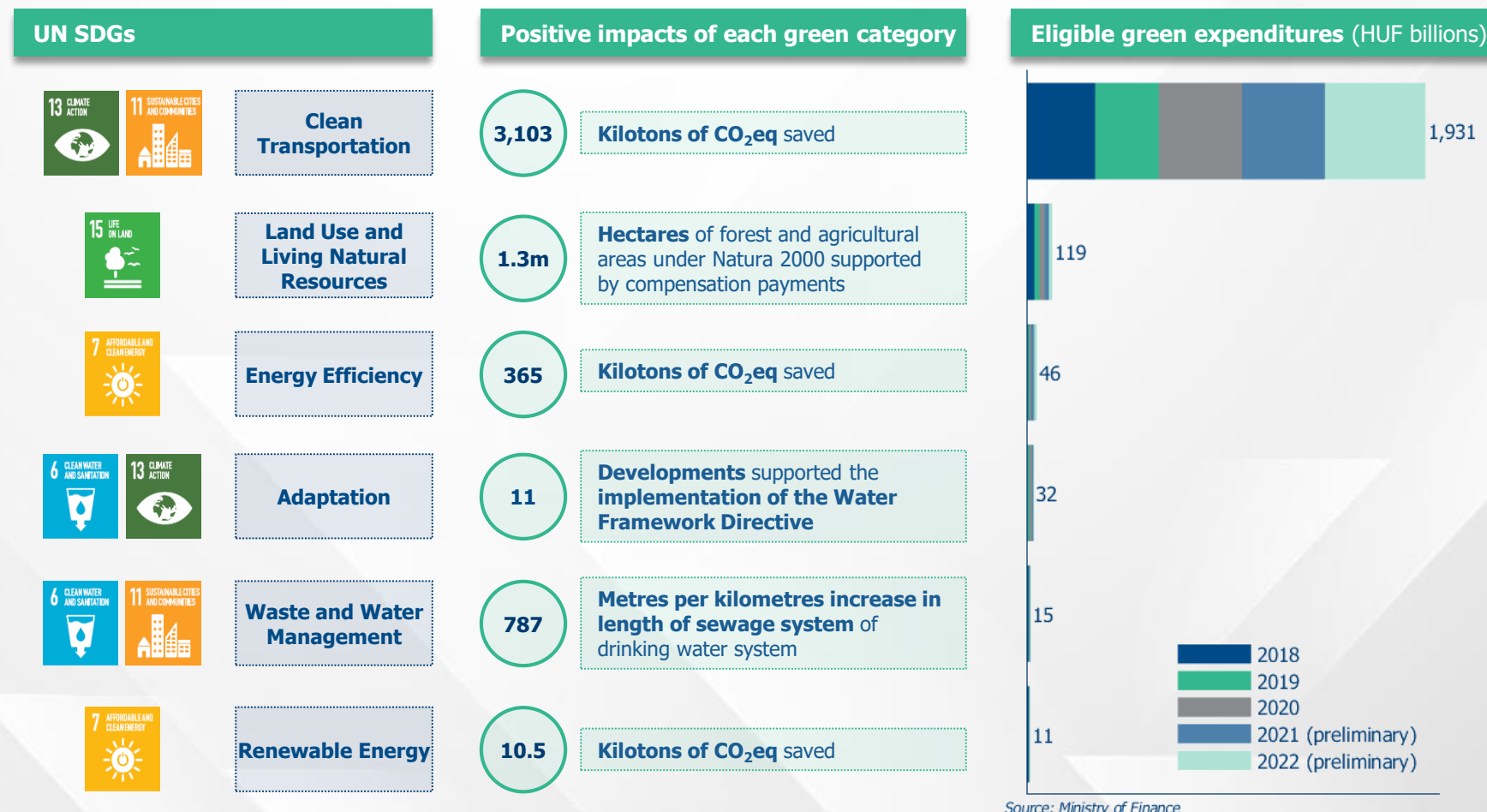
Hungary's SDG ranking globally (top 30 countries), 2023



Hungary's green bond issuance compared to sovereign issuers* (Amount issued USD bn.), 2024



GREEN BOND ACHIEVEMENTS UNDER THE GREEN BOND FRAMEWORK 2020



Source: Ministry of Finance

Note: Based on 2020 , 2021 and January 2022 – May 2023 issuances. The results of energy savings, renewable energy production and emission avoided are cumulated since as per the projects baseline. The baseline is determined as the year of financing granted and investments occurred. In case of the tax exemption projects, data is summarized based on the year that beneficiaries use the tax exemptions. Where the ratio of the green bond support was clearly determined, the impact results were adjusted as per their share.

Source: Integrated Report on the Allocation and Environmental Impact of Hungary's Green Bond Proceeds, 2022: https://www.akk.hu/content/path=integrated_report_2022 ; Integrated Report on the Allocation and Environmental Impact of Hungary's Green Bond Proceeds, 2021: <https://www.akk.hu/content/path=integrated-report> ; Allocation report 2020: <https://www.akk.hu/content/path=Allocation-report>

THE GREEN BOND FRAMEWORK 2023

Principles, standards	▪ ICMA Green Bond Principles version 2021 (with June 2022 Appendix 1) ▪ The Climate Delegated Act of the EU Taxonomy and the upcoming EU Green Bond Standard to the extent possible ▪ 2022 version of Japan's Green Bond Guidelines and the China's Green Bond Principles	
1. Use of Proceeds	▪ Investment expenditures, intervention expenditures, tax expenditures and selected operating expenditures, expenditures towards government agencies and other public sector entities, provided that these entities do not raise any Green funding themselves ▪ Budget expenditures, which already obtain dedicated funding (e.g. EU funding, EU ETS allowances) have been excluded ▪ 8 eligible green categories defined based on ICMA Green Bond Principles, including 2 new categories: ➢ Pollution prevention & control category (the Sustainable water & wastewater management category was split) and Research, innovation & awareness raising ▪ 3 exclusion criteria: nuclear power, armament and defence sector, fossil fuel production and power generation	
2. Project Evaluation and Selection	▪ Ministry of Finance with ÁKK is in charge of coordinating the process ➢ Inter-Governmental Working Group (IWG) evaluates potential green expenditures ➢ Steering Committee approves Eligible Green Expenditure	
3. Management of Proceeds	▪ Ministry of Finance is in charge of Green Bonds proceeds management ▪ IWG monitors the level of Eligible Green Expenditures ▪ Steering Committee approves the proceeds allocation Eligible Green Expenditures can include expenditures from the 2 previous year (prioritizing n-1 year), the current year and 2 future years (prioritizing n+1 year)	
4. Reporting	▪ Integrated Report including an Allocation and Impact chapter	
External review	▪ Second-Party Opinion by Morningstar Sustainalytics on Hungary's Green Bond Framework	▪ Mandatory review on Integrated report (including Allocation and Impact)

EU TAXONOMY ASSESSMENT BY A THIRD PARTY

Key highlights

- **EU Taxonomy** and **Climate Delegated Act assessment** within the **I. Climate Mitigation** objective:
 - **6 categories** involved with **37 Taxonomy eligible** activities
 - **37 activities** assessed for **Substantial contribution** and **Minimum Safeguards** criteria
 - **20 activities** assessed for **DNSH criteria** including Clean Transportation, Energy efficiency (incl. Green buildings), Renewable energy category
 - The activities included in **Climate adaptation** and **Research, innovation and awareness raising** categories were not Taxonomy-eligible, therefore could not be assessed

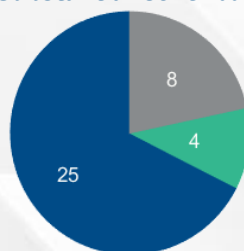
Alignment with the EU Taxonomy (*green categories*)

Green Category	SC criteria (37 assessed activities)	DNSH criteria (20 assessed activities)	MS criteria (37 assessed activities)
Clean Transportation	Fully aligned	Fully aligned	Fully aligned
Land use and living natural resources	Fully aligned	Not assessed	
Energy efficiency (incl. Green buildings)	Partially aligned	Fully aligned	
Renewable energy	Fully aligned	Fully aligned	
Pollution prevention & control	Partially aligned	Not assessed	
Sustainable water & wastewater management	Not aligned	Not assessed	

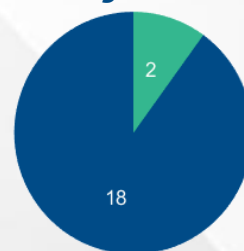
■ Fully aligned
 ■ Partially aligned
 ■ Not aligned

Activity alignment with the EU Taxonomy (*activities*)

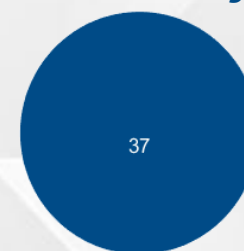
Substantial Contribution



Do no significant harm



Minimum social safeguards



■ Fully aligned
 ■ Partially aligned
 ■ Not aligned

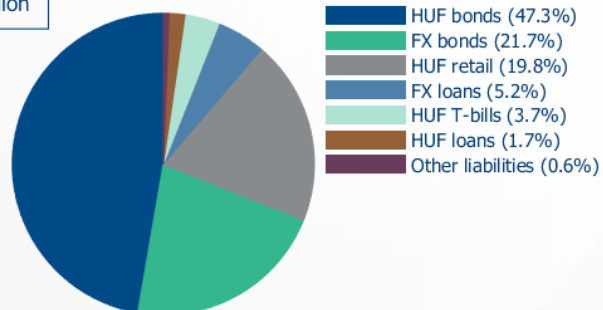
VI. EFFECTIVE DEBT MANAGEMENT

HUNGARY BENEFITS FROM A FAVOURABLE DEBT PROFILE

Hungary's central government debt breakdown

(31 December 2023, % of total)

Total debt:
HUF 50,865 billion



Source: AKK; Note: Central government debt, including MTM and Repo deals

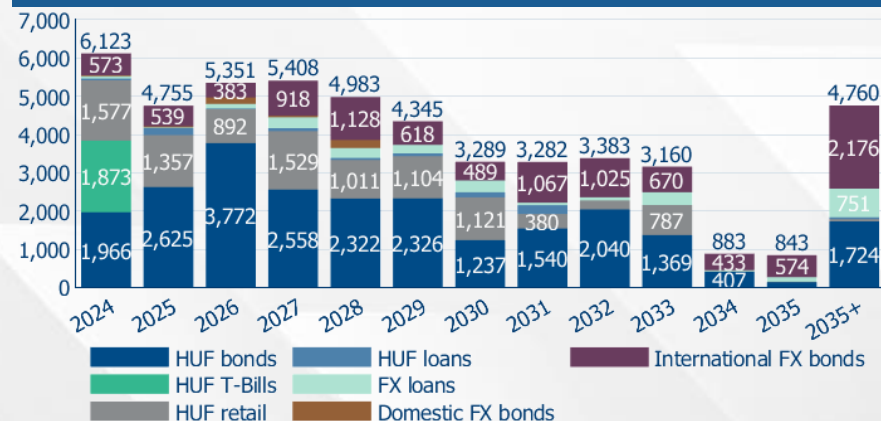
Key targets and characteristics of Hungary's government debt

	2023 benchmark targets	31 December, 2023 figures
Share of FX debt	Maximum 30%	✓ 26.6%
Currency mix of the FX debt (after swaps)	100% in EUR (with a 5% deviation allowed)	✓ 100.0%
Average time to maturity	Minimum 5.5 years	✓ 6.1 years
Average time to re-fixing	Minimum 4 years	✓ 4.9 years
Share of debt with a fixed coupon	Between 60% and 80%	✓ 68.5%
Share of retail debt	Between 20% and 25%	✓ 20.4%
Share of green bonds		3.4%

Source: AKK; Note: Central government debt; Benchmark values are 90-day moving averages

Hungary's government debt redemption profile

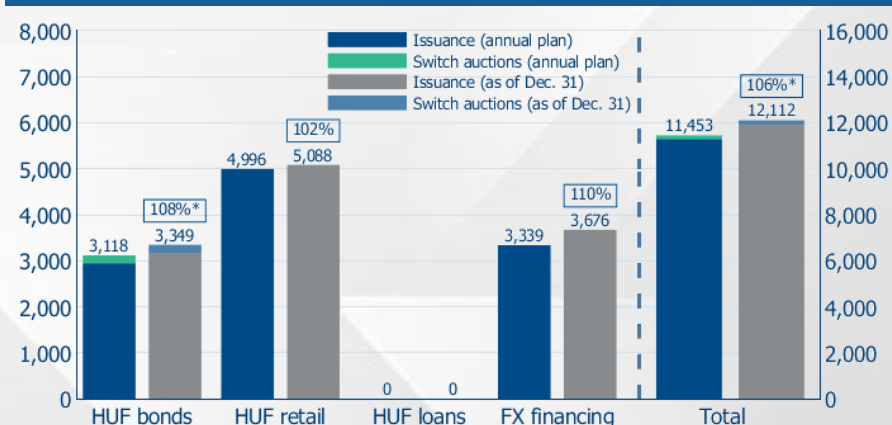
(31 December 2023, HUF billion)



Source: AKK; Note: Central government debt, excluding MtM, swap and Repo deals

2023 issuance vs current 2023 financing plan

(31 December 2023, HUF billion)



Source: AKK / Note: Excluding T-bills and ECP. * Excluding switches

STRONG MARKET DEMAND ON THE LOCAL WHOLESALE MARKET

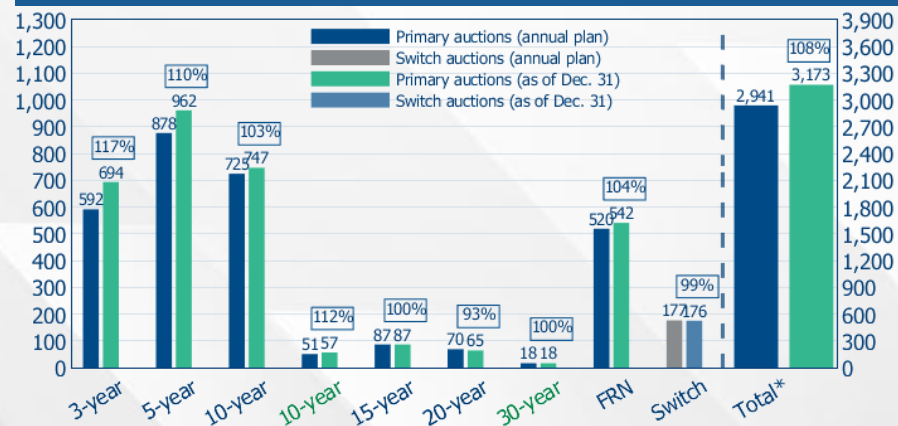
Key highlights

- **To ensure simplicity and transparency, ÁKK issues standard debt instruments according to a fixed annual calendar published in advance**
- **Primary auctions, as well as switch and buyback operations, help support a balanced bond issuance pattern, manage the redemption profile and reduce refinancing risk**
 - Buyback auctions were relaunched in July 2023 and switch auctions restarted in September 2023, along with a new framework allowing for more flexibility
- **Demand for Discount T-bills was strong in H1 2023** due to their popularity among retail investors and changes in taxation rules for mutual funds
 - As a result, ÁKK was able to reduce the volume of 3-year and 5-year bonds in its issuance plan
 - Another key objective is the gradual reduction of HUF institutional bonds maturity peaks in 2025 and 2026

Source: ÁKK, NBH

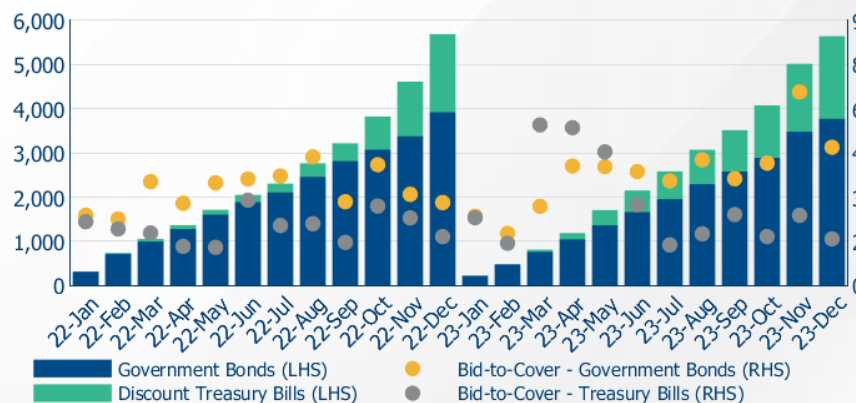
Government bond issuance on auctions by tenor

(2023 issuance vs current 2023 financing plan excluding municipal bond sales, HUF billion)



Source: ÁKK; *Total primary auction issuance

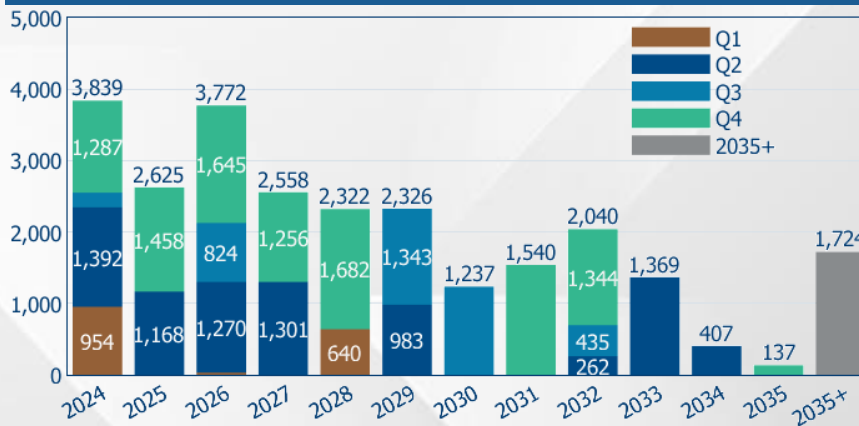
Cumulative monthly debt securities issuance and the ratio relative to the planned amount (left-hand scale: HUF billion)



Source: ÁKK; Note: Government Bonds excluding repo transactions, Discount Treasury Bills according to OECD methodology

Redemption profile of wholesale government securities

(as of 31 December 2023, HUF billion)



Source: ÁKK; Government Bonds, excluding repo transactions

LOCAL RETAIL MARKET IS AN IMPORTANT DIVERSIFICATION TOOL

Key highlights

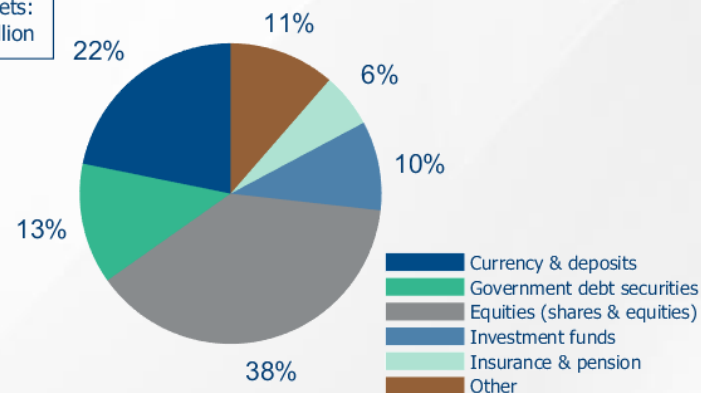
- **The retail debt program constitutes an important financing channel for the Government**, with the outstanding amount of HUF retail securities at HUF 10,077 billion as of 31 December 2023, or 19.8% of total debt
- **The issuance of new PMÁP (inflation-linked retail security) bonds played a significant role in the stock increase over 2023**
- **AKK continuously monitors market conditions and takes them into account when pricing retail securities**
 - AKK also regularly buys back securities from market makers to provide liquidity
- **Continued increase in retail investors and reduced concentration are key objectives going forward**
 - Sales caps have been applied to two popular retail securities as of January 2023
 - To further reduce wealth concentration sales cap on the inflation-linker has been reduced twice in 2023

Source: AKK

Households asset structure

(Q3, 2023, % of total)

Household assets:
HUF 92,742 billion

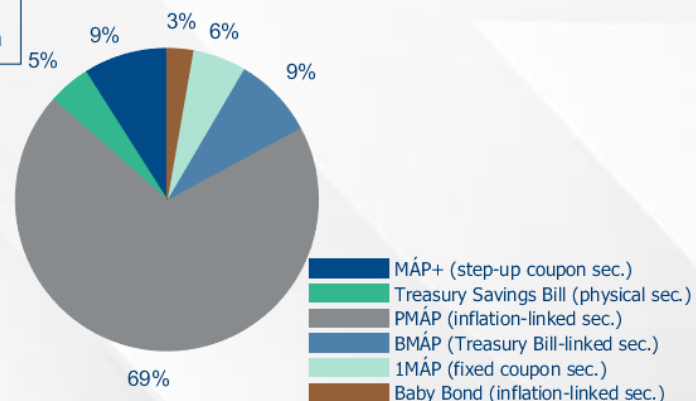


Source: NBH

HUF retail portfolio by instrument

(31 December 2023, % of total)

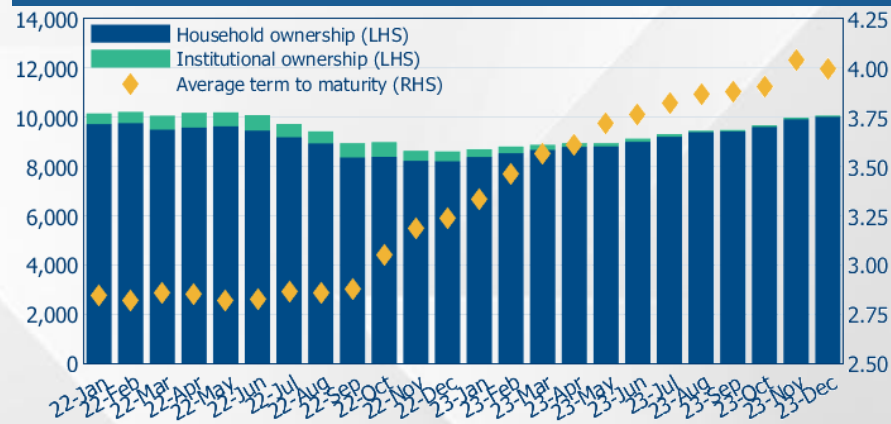
HUF retail debt:
HUF 10,077 billion



Source: AKK

HUF retail securities

(HUF billion and years)



Source: AKK

HUNGARY'S EXPOSURE TO INTERNATIONAL MARKETS IS CAREFULLY MANAGED

Key highlights

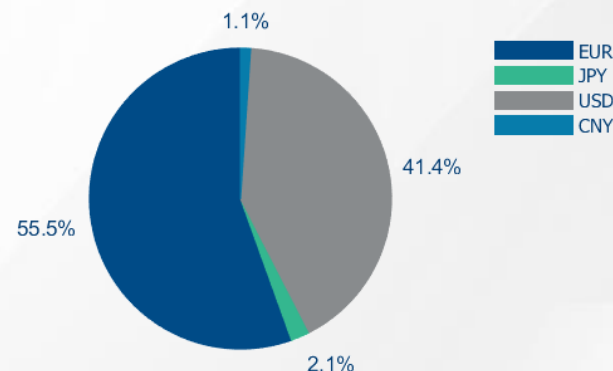
- **The share of Hungary's government debt in foreign currency remains contained.** Hungary intends to maintain its presence on international capital markets to ensure diversification of funding sources
- **FX debt is mainly denominated in EUR and USD**, and all non-EUR proceeds are swapped into EUR, resulting in a 100% EUR FX debt portfolio
- **Effective debt management has led to record low amounts of FX bonds maturing over 2024-2026** partially thanks to buybacks of short-term USD bonds through tenders and OTC transactions
- **Hungary issued FX green bonds in key foreign currencies, including EUR** (in June 2020 and November 2022), **JPY** (in September 2020 and February 2022) and **CNY** (in December 2021 and November 2022)
- **Besides revolving facilities, Hungary established a Euro Commercial Paper Programme** in July 2023 to manage short term FX liquidity

Source: AKK

FX debt composition by currency before swaps

(31 December 2023, % of total)

Total FX debt¹:
EUR 35.9 billion

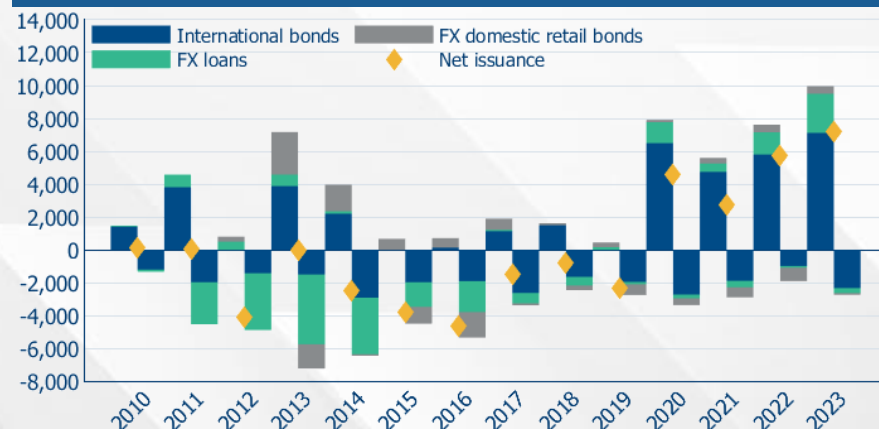


Source: AKK; Note: composition of the FX central government debt portfolio before swaps

¹ Excluding CCIR swaps; total FX debt including CCIR swaps amounted to EUR 35.7 billion

FX redemption, issuance & net issuance

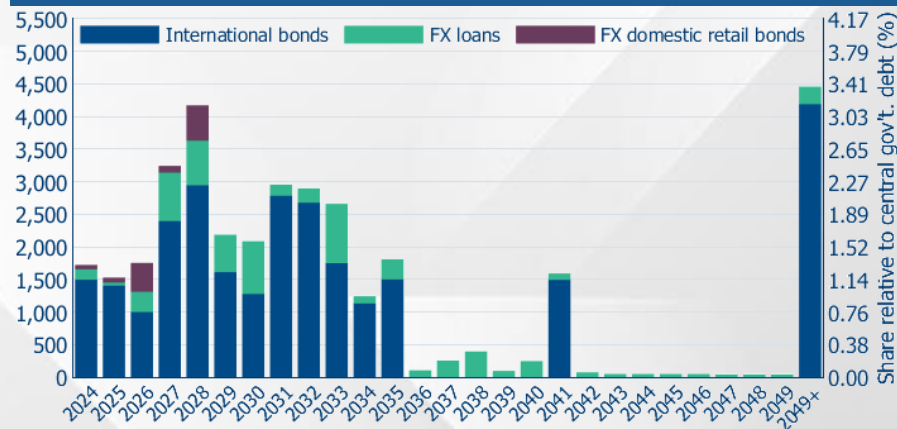
(EUR million)



Source: AKK; Note: Central government debt

Maturity profile of FX debt

(31 December 2023, EUR million)



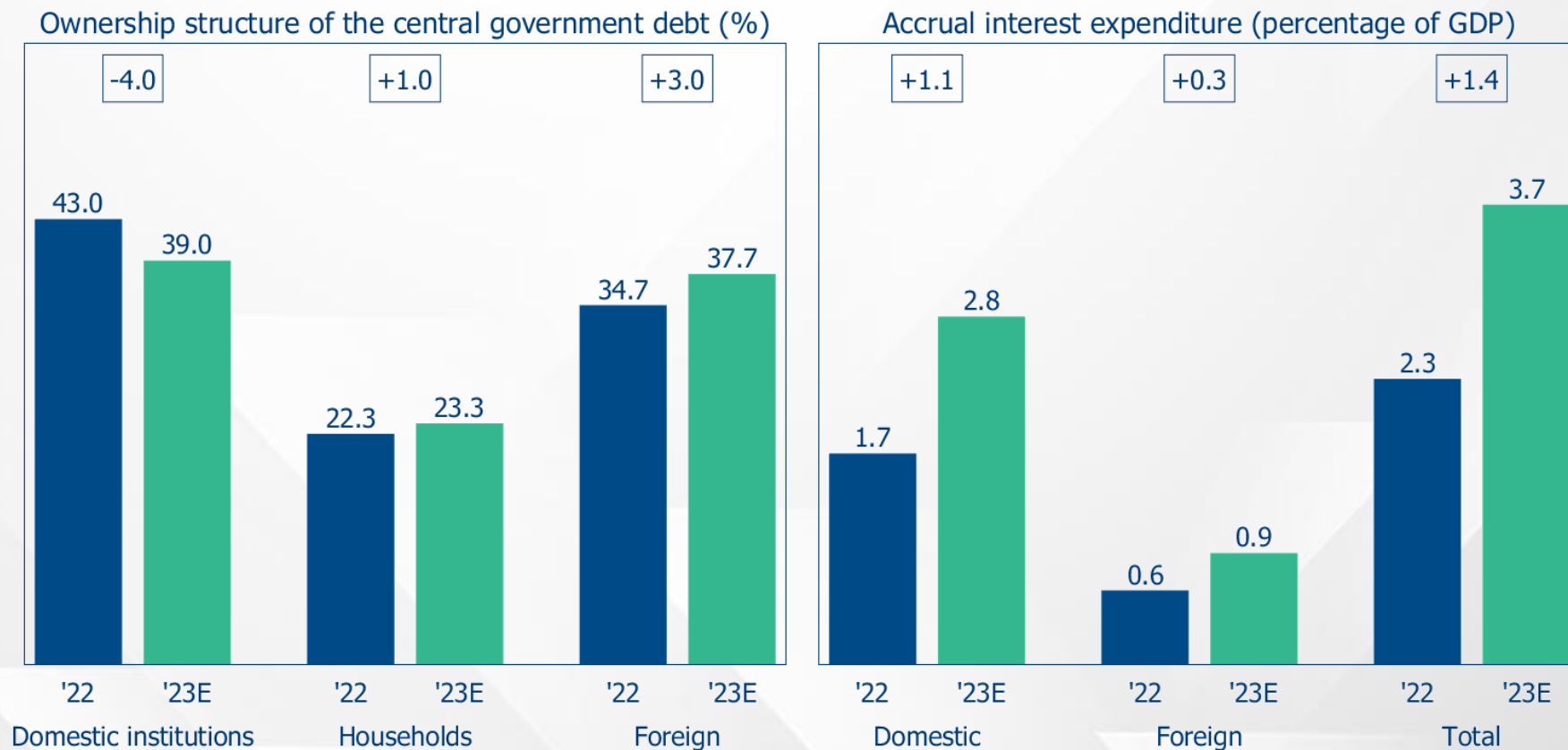
Source: AKK; Note: Central government debt

VII. FINANCING PLAN

ACHIEVEMENTS OF GOVERNMENT DEBT MANAGEMENT IN 2023

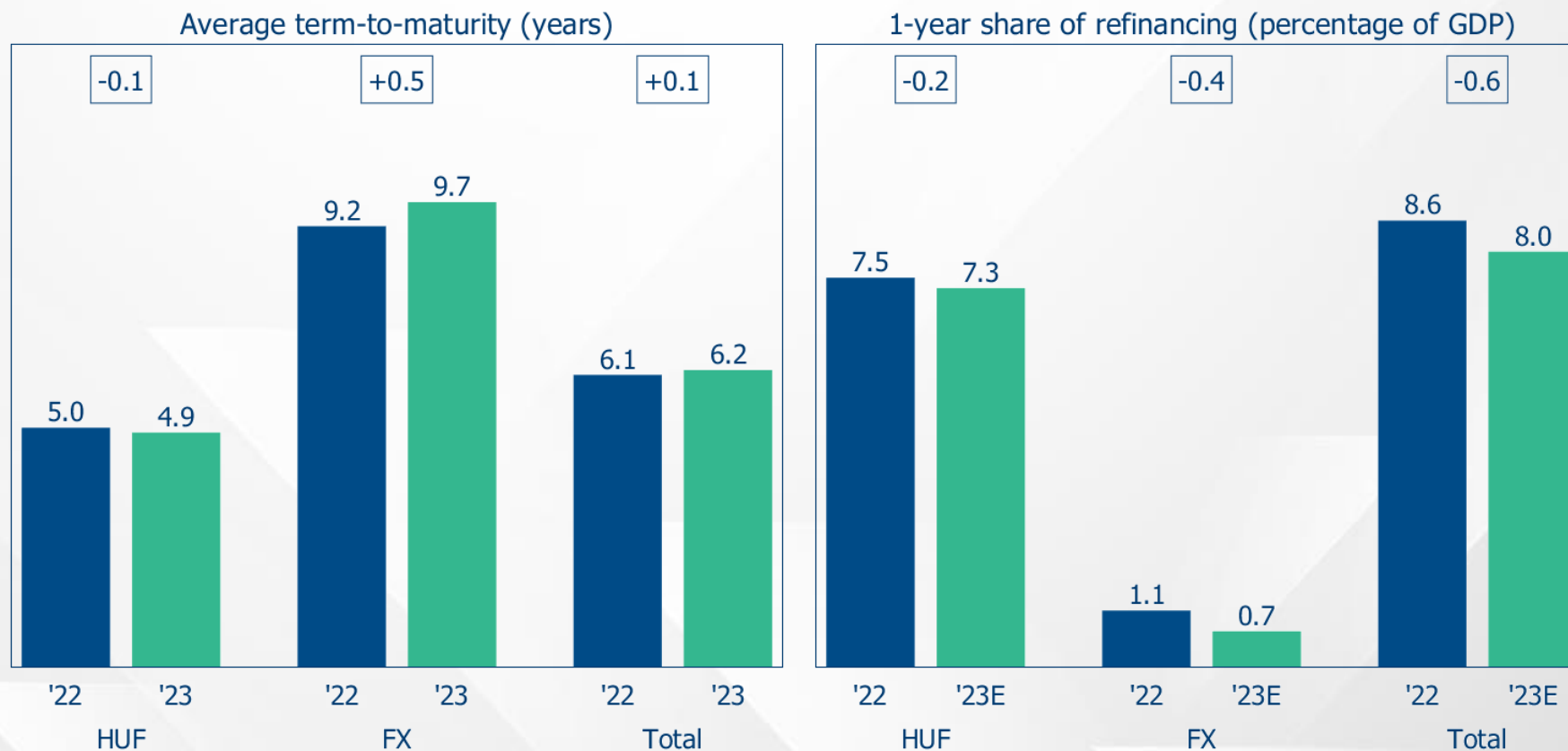
HUF Institutional Market	3-year fixed interest rate bond auctions with a volume of HUF 694 billion. Average term-to-maturity of HUF bond auctions was 6.7 years. - Switch auctions re-launched in September with flexible conditions and with a volume of HUF 176 billion compared to the planned volume of HUF 390 billion. - HUF 542 billion floating rate bond issuance compared to the HUF 881 billion volume of 2022. - The outstanding amount of T-Bills increased due to higher-than-expected retail demand and mid-year regulation changes. - Green HUF bond issuances with a volume of HUF 75 billion. - First agreement for Non-PD Market maker status with Morgan Stanley Europe SE.
Retail Market	- Due to the introduction of the sales cap, the share of retail securities owned by customers with over HUF 500 million in retail securities holdings did not increase from the end-2022 value of 6.5% until the end-2023. - Only one available PMAP series instead of two, introduction of an additional interest premium to incentivise holding until maturity. 60,047 new customers at retail dealers until the end of 2023. - Research still needed before the introduction of the retail benchmark index.
FX	- Successful USD bond issuance in January 2023 with a gross volume of USD 4.25 billion along with a USD 1 billion short maturity USD bonds' buyback. - Launch of a dual-currency (EUR and USD) Euro Commercial Paper (ECP) Programme in July 2023. The programme allows the issuance of short maturity papers with a maximum volume of EUR 1 billion, further expanding AKK's liquidity management toolkit. - Successful 10-year EUR bond issuance in the beginning of September with a volume of EUR 1.75 billion and with a bid-to-cover ratio over 3. - Private placements of the 2028 USD bond with a total volume of USD 650 million and the 2032 USD bond with a volume of USD 300 million in March and November 2023 after reverse investor inquiries.
ESG	- The updated Green Bond Framework of Hungary was published in July 2023, with the majority of the supported green categories now aligning to EU Taxonomy. - With the Integrated Report published in December 2023, the allocation of proceeds raised by green bonds issued under the 2020 Green Bond Framework is finished. - AKK continues to investigate the possibility of issuing thematic bonds in accordance with changing best market practices, investor demands and other goals.

INCREASING INTEREST EXPENDITURES, MOSTLY PAID DOMESTICALLY



Source: ÁKK, NBH; Note: Interest expenditure - Factual end-2022 and expected end-2023 values; Ownership structure - estimated end-2022 and end-2023 values

GRADUALLY INCREASING DURATION WITH REDUCTION IN SHORT-TERM REFINANCING



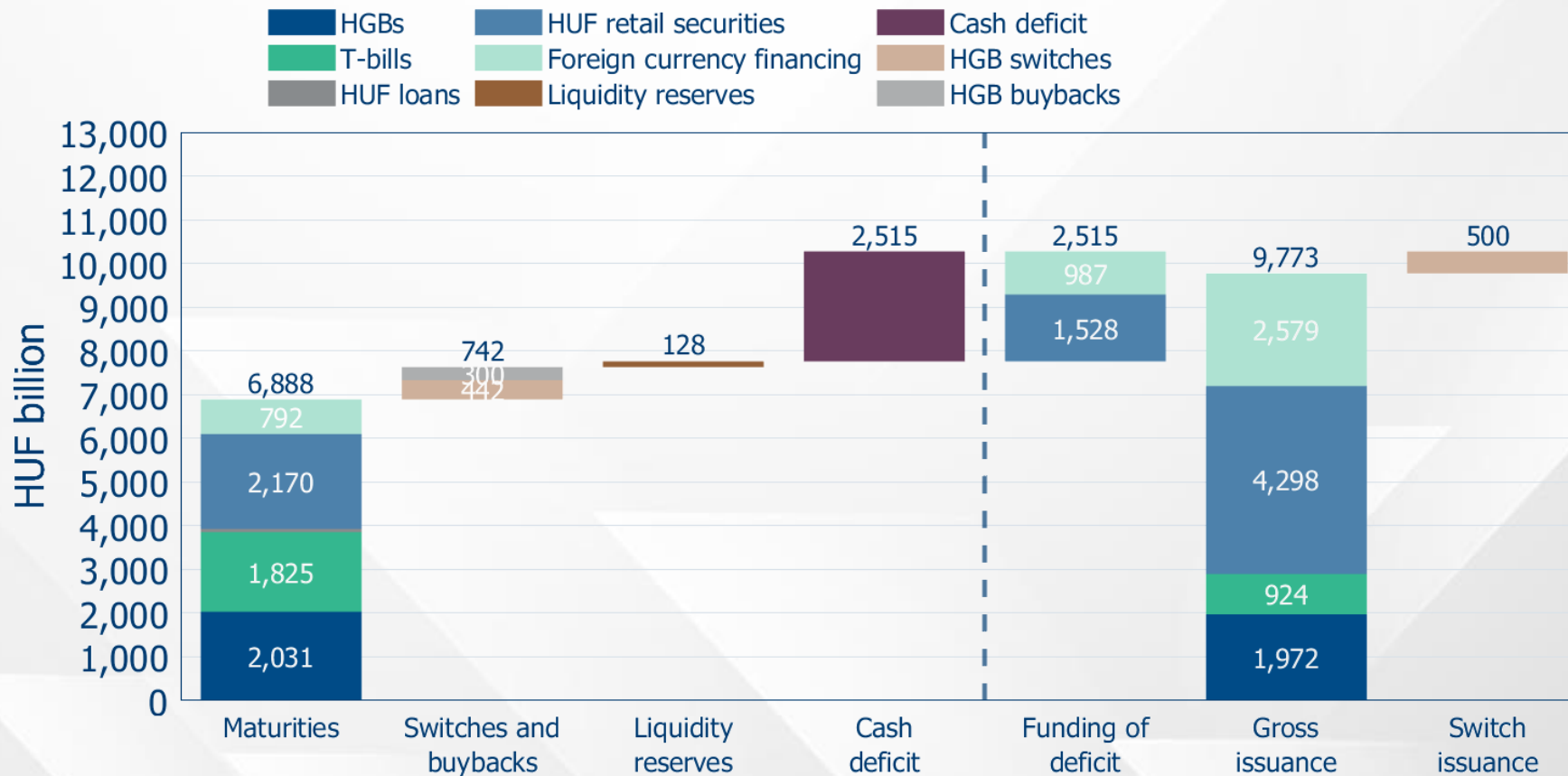
Source: AKK; Note: Share of refinancing: factual end-2022 and expected end-2023 values, ATM: factual end-2022 and end-2023 values

GOALS OF GOVERNMENT DEBT MANAGEMENT IN 2024

The total net financing requirement of the central budget in 2024 is HUF 2,515 billion based on the approved 2024 Budget, financed by a net issuance of HUF 2,643 billion. The gross government security issuance and borrowing is expected to be HUF 10,273 billion (including switch auctions) in 2024 compared to the HUF 13,358 billion average gross government borrowing volume in the last 5 years.

Benchmark Targets	The benchmark indicators regarding the composition of government debt remain unchanged for 2024.
HUF Institutional Market	- Net negative HUF institutional bond issuance with an average term-to-maturity of almost 7 years. - A HUF 500 billion switch auction programme with the goal of reducing maturity peaks of 2025-26. - Decreasing the number of outstanding government bond series if possible and the development of the T-Bill market adapting more flexibly to market demand to improve market liquidity. - HUF 60 and 20 billion (10- and 30-year respectively) green Hungarian Government Bond issuance.
Retail Market	- Increasing the number of active customers with securities accounts and the share of digital sales channels through the simplified account opening procedure provided by the Hungarian State Treasury. - The introduction of a 3-year fixed interest rate 'Fix Hungarian Government Security' as well as a 5-year Bonus Hungarian Government Security with a loyalty premium. Re-pricing of the Hungarian Government Security Plus from June and the discontinuation of the 1-year Hungarian Government Security. - Active use of sales caps for every retail security in order to further mitigate wealth concentration risk.
FX	- Issuance of an international USD bond with a volume of up-to USD 2 billion and a benchmark-sized green EUR bond in case of favourable market conditions in the first half of 2024. ➤ <i>Successful issuance of international USD bonds in the amount of USD 2.5 billion in January 2024.</i> - Further strengthening market participation in Asian markets with Samurai and Panda bond issuances in the second half of 2024. - FX project loans with favourable conditions and other types of FX financing based on circumstances (e.g.: private placements, ECP).
ESG	- Broadening the investor base, strengthening market presence with green bond issuances in 2024. - Considering new ESG-themed issuances based on the market environment and best market practices.

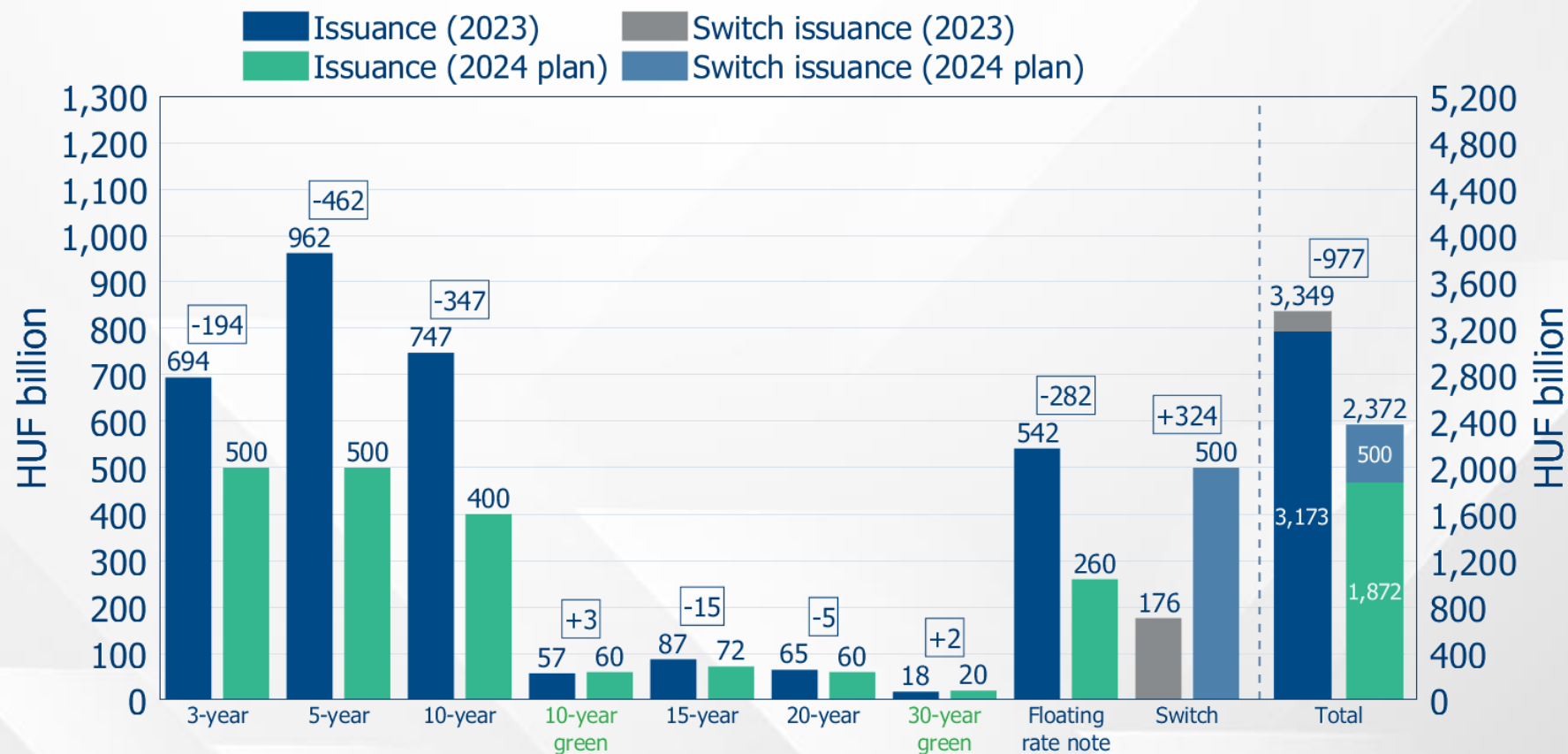
2024 FINANCING PLAN



Source: AKK; Note: transactions based on nominal values

The total net financing requirement for 2024 is HUF 2,515 billion, financed by a net issuance of HUF 2,643 billion. Net issuance exceeding the funding requirements increases liquidity reserves. The total net issuance of securities owned by households is HUF 1,632 billion, of which HUF 104 billion is foreign currency financing.

PLANNED VOLUME OF HUF WHOLESALE BOND ISSUANCES



Source: AKK; Note: Factual 2023 and planned 2024 values

Note: Data presented on this slide reflect latest available data therefore may differ from data presented in Hungary's 2024 Financing Plan: <https://www.akk.hu/content/path=finplan2024>.

THANK YOU FOR YOUR
ATTENTION!

